

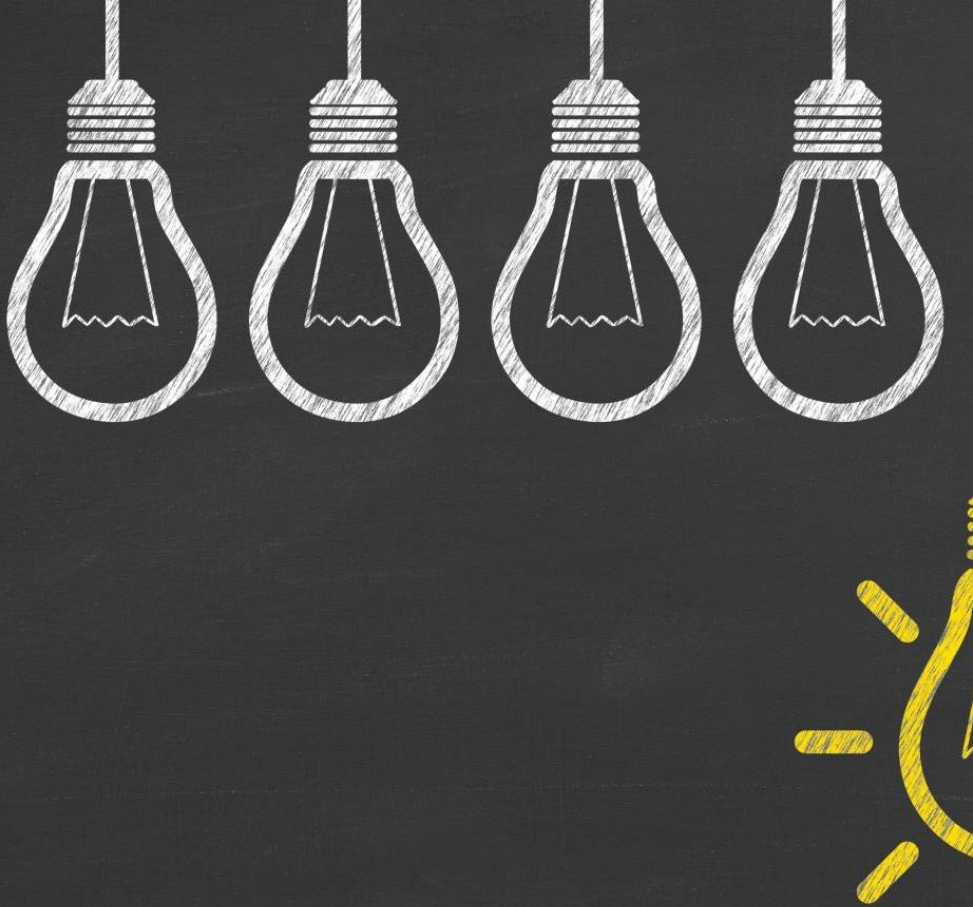
# Edwardsburgh- Cardinal

Community Development  
Committee of the Whole

## February 6, 2023



Grenville Community Futures  
Development Corporation



# Objectives

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- Connect with new councils
- Provide an update on current programs and services for businesses and communities
- Spark ideas for collaboration

# Who we are

- Community-based, non-profit corporation, est. 1990
- Funded by Federal Economic Development Agency for Southern Ontario (FedDev)
- Part of a network of **61** CFDCs in rural Ontario; **267** CFDCs in rural communities across Canada
- Accountable to a volunteer Board of Directors
- Mandated to assist with growth in the local economy
- Serving Augusta, Edwardsburgh/Cardinal, North Grenville and Prescott

# Who we are

## **Vision**

*A prosperous local economy and vibrant community*

## **Mission**

*Investing in jobs, businesses and innovation in our community*

# Programs and Services



BUSINESS LOANS



BUSINESS ADVICE



COMMUNITY ECONOMIC  
DEVELOPMENT



# Business Loans

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## Regular Term Loans up to \$300,000

- Customized financing: full participation or top ups
- Start-ups, relocations, stabilizations, expansions
  - Operating costs
  - Equipment and vehicle financing
  - Inventory financing
  - Short term cash flow assistance
  - Real estate financing



# Business Loans

## Microloans up to \$20,000

- Streamlined application process
- Favourable rates
- Perfect for startup businesses and sole proprietors

# Our Lending Program is Special

- Fills a gap in small business lending
- Flexible repayment terms that meet the business needs
- No prepayment penalties and no annual fees
- Helpful and knowledgeable staff guide you through the process
- Based locally





# Business Advisory Services

- Review and execution of business plans
- Coaching on new business ideas
- Review current business operations
- Referrals to other community resources, e.g. professional business services, Leeds Grenville Small Business Centre
- Access to information on federal and provincial programs, services and resources
- Advice on startup, scale-up, stabilization or expansion
- Facilitation of blended or collaborative financing solutions
- ...and more
- All at no cost to the business owner



# Community Economic Development

Economic development involves  
more than businesses



# Vision: A prosperous local economy and vibrant community

## Needs:

- Strong community organizations
- Active volunteers
- Effective system of diverse business support services
- Supportive local governments
- Strong strategic planning geared to economic development
- ...and more!

## We offer:

- Support, participation and guidance for strategic planning processes
- Active participation with local community and business support organizations
- Networked role in the business support system
- Seed money for key initiatives (dependent on current programming and government priorities)
- ...and more!

# Upcoming CED Workshop

**Wednesday, March 8, 1-4 pm, North Grenville  
Municipal Centre**

**Free Registration:** <https://bit.ly/3Y0FZut>

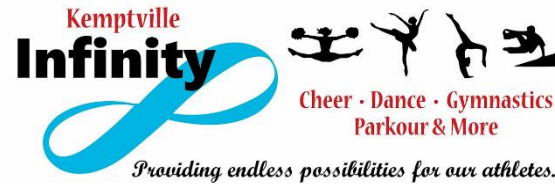
Ideal for municipal leaders, economic  
development volunteers, business support  
organizations

## **Learn About:**

- What is Community Economic Development and why it's vital for your community
- The value of planning in your community
- Collaborative roles of individuals & organizations
- Tools & resources to assist you



Ministry of  
Agriculture, Food &  
Rural Affairs



See more success stories at: [www.grenvillecfdc.com](http://www.grenvillecfdc.com)





# We look forward to working with you.

**Katie Nolan**

Executive Director

[knolan@grenvillecfdc.com](mailto:knolan@grenvillecfdc.com)

[www.grenvillecfdc.com](http://www.grenvillecfdc.com)

[www.facebook.com/GrenvilleCFDC](https://www.facebook.com/GrenvilleCFDC)

(613) 925-4275 ext. 1

197 Water St., Suite 405, Prescott