



Port of Johnstown

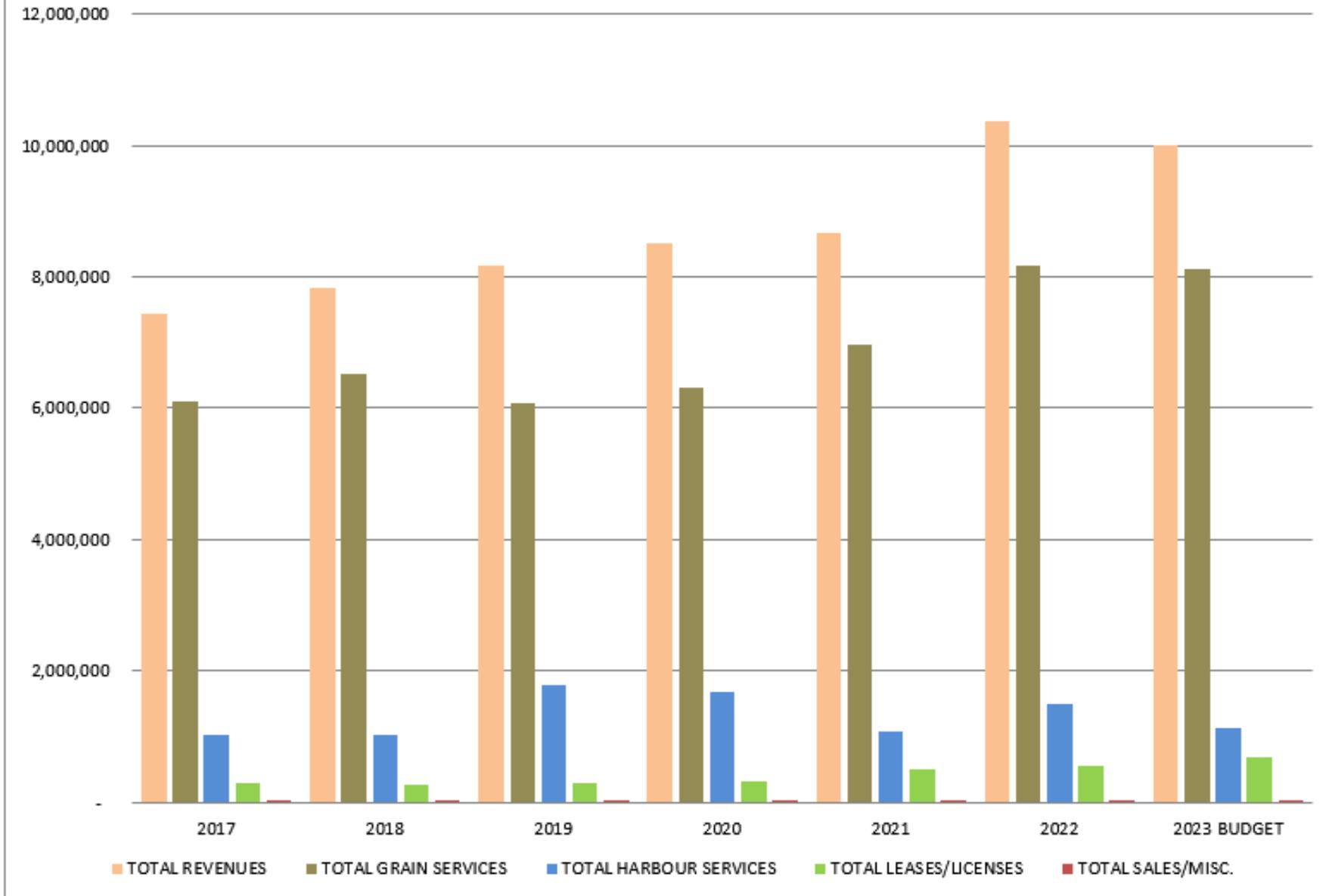
A Division of Edwardsburgh/Cardinal Township

REVENUE AND EXPENSE BUDGET 2023

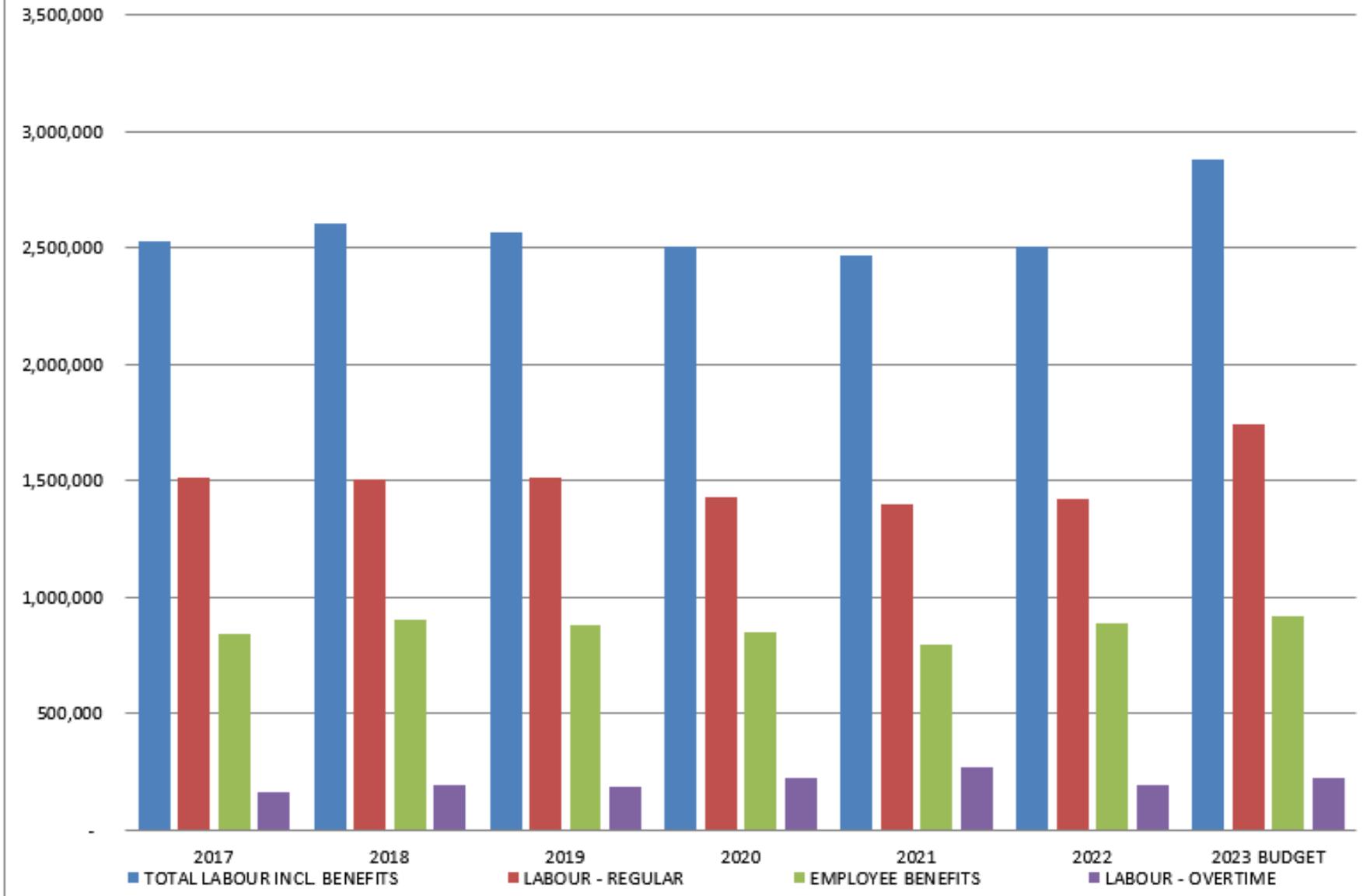
GRAPHS AND ACCOUNTS DETAIL

Feb. 22, 2023

Total Revenue 2017 - 2022 Actuals + 2023 Budget



Labour 2017 - 2022 Actuals + 2023 Budget



Outside Services Breakdown

OUTSIDE SERVICES	2022 Budget	2022 Actual	2023 Budget	2023 Comments
ENVIRONMENTAL	\$ 84,500	\$ 13,637	\$ 42,500	Environmental Monitoring
Clean retention Pond	\$ 50,000		\$ 5,000	Flow meter for salt pond
Wesa/Eurofins Environmental	\$ 15,000	\$ 13,637	\$ 15,000	Annual monitoring and report
Fish Habitat Monitoring	\$ 12,500		\$ 15,000	For Akwesasne support
Hazardous waste removal	\$ 3,500		\$ 4,000	used motor oil, gear oil, greases, etc.
Misc	\$ 3,500		\$ 3,500	
TRAINING	\$ 22,000	\$ 20,069	\$ 16,000	Several training sessions required in 2023
First Aid	\$ 3,000		\$ 3,000	
SCBA/Fumigation	\$ 750		\$ 2,000	
Skid Steer / Trackmobile	\$ 2,500	\$ 12,559	\$ 2,500	
Working at Heights	\$ 750		\$ 3,000	
Confined Space Rescue	\$ 7,500	\$ 6,560		
Suspended Access Training	\$ 4,000		\$ 4,500	2 days training on site
TDG	\$ 2,500			
Misc	\$ 1,000	\$ 950	\$ 1,000	
QUALITY CONTROL (Fumigation)	\$ 500	\$ 4,190	\$ 16,500	QC Equipment calibration
Enviroguard - Pest Control				
Amspec (NEW)		\$ 4,190	\$ 4,500	
Equipment Calibration			\$ 11,000	3 moist. meter, 1- falling number, 2-protein analyzer
Misc	\$ 500		\$ 1,000	
HEALTH AND SAFETY	\$ 69,989	\$ 79,253	\$ 78,376	Same as 2022 plus annual fire alarm testing, elevator inspections
Prevention and Regulatory Solutions	\$ 30,000	\$ 34,849	\$ 30,000	Health and Safety Training / Policies
ABC	\$ 1,000	\$ 2,567	\$ 1,500	TESTING FIRE EXTINGUISHER-recharge some extinguishers
Acklands Grainger	\$ 5,000	\$ 5,370	\$ 7,000	regulatory inspect regulatory life lines - Confined space
Electrical Safety Authority	\$ 2,039	\$ 2,039	\$ 2,076	Yearly Continuous Safety Service Program
SGS	\$ 20,000	\$ 22,763	\$ 20,000	Monthly service contract plus repairs for breakdowns
Levac & uni-tech inspection	\$ 3,000	\$ 1,833	\$ 3,000	safety hoist inspection, swing stage, main winches
TSSA Inspection	\$ 1,000	\$ 1,480	\$ 3,500	Regulatory inspection on elevator/man lifts
Fire Department				
Annual Fire Alarm testing	\$ 3,750	\$ 3,125	\$ 4,700	Annual inspection of fire alarm system and 2 fire hydrants
AJ's Water Treatment	\$ 4,200	\$ 5,228	\$ 4,600	Water testing
Misc			\$ 2,000	Fit testing, inspect SCBA tanks
SECURITY	\$ 29,500	\$ 26,641	\$ 29,700	Vessel security, fire alarm, cameras - depends on type of vessel
Marine Security - Commissionaires/Allied	\$ 25,000	\$ 22,898	\$ 25,000	similar to 2022 - charged back out to customer
Falcon Security	\$ 3,000	\$ 1,220	\$ 1,500	
ADT/Fci	\$ -	\$ 1,114	\$ 1,200	
Misc	\$ 1,500	\$ 1,410	\$ 2,000	

Outside Services Breakdown Cont'd

OUTSIDE SERVICES	2022 Budget	2022 Actual	2023 Budget	2023 Comments
GENERAL	\$ 38,620	\$ 36,682	\$ 34,531	Grain removal, CGC license, removal of grain dust
Receiver General - Grain Act	\$ 3,750	\$ 3,559	\$ 3,750	license 3520 plus samples
Trucking	\$ 1,000	\$ 2,550	\$ 2,500	Trucking - Dust truck bin 223 and 342
Radio Lic	\$ 720	\$ 731	\$ 781	License
Waste Management/Limerick/Tomlinson	\$ 12,500	\$ 19,864	\$ 20,000	Add environmental grain removal, changed waste mgt. to Tomlinson
Howard Campbell & Sons	\$ 1,500	\$ 265		
Team Industrial	\$ 5,000		\$ 2,500	Dryer Cleaning, clean boardwalk, catch basin
NRG - Hydro Notifications				
GTR Scales	\$ 1,650	\$ 4,108	\$ 2,500	scale calibration
Misc	\$ 12,500	\$ 5,605	\$ 2,500	Waste, licence etc. on truck,
HOUSEKEEPING - OFFICE	\$ 15,500	\$ 13,170	\$ 15,750	Cleaning offices and employees washroom
Office Housekeeping	\$ 13,000	\$ 13,170	\$ 15,750	Same as 2022 (includes window cleaning)
Misc	\$ 2,500			
ADMINISTRATION	\$ 68,374	\$ 86,303	\$ 113,180	Consultants, Lawyers, Auditors, Marketing
Acc pac	\$ 2,874	\$ 2,888	\$ 2,940	Finance software license
Agrosoft			\$ 16,000	New 2023-12,000 US funds, Annual fee
EFT Processing Program			\$ 2,660	New 2023
Lawyer Fees	\$ 30,000	\$ 31,293	\$ 30,000	For leases, legal advice collective bargaining
Auditor fees	\$ 14,000	\$ 26,500	\$ 19,000	Auditor Fees - IFRS
Marketing Consultant	\$ 10,000		\$ 10,000	Future marketing help with web site , advertising etc
GMP Consultants	\$ 3,500	\$ 12,802	\$ 18,000	Annual fees for GMP and ISCC, SGS Audits
HR Consultant	\$ 5,000	\$ 7,731	\$ 7,500	In case township does another study
DR Lo Previous Hr Consultant	\$ 500	\$ 235	\$ 500	wellness program
LV Controls - Support	\$ -		\$ 3,180	Annual fee (Replaces Cultura/Bbinnex)
Misc	\$ 2,500	\$ 4,854	\$ 3,400	Shredding(1000), Drivecheck, Union Neg room(2400)
PORT ENG./PORT CONSULTANTS	\$ 7,500	\$ 1,200	\$ 10,000	Engineering assessments
Engineering	\$ 7,500	\$ 1,200	\$ 10,000	Salt Retention Pond
Port Eng. / Development				
Misc				
PROPERTY ENGINEERING	\$ 37,500	\$ 15,688	\$ 23,500	Surveying/Berth Soundings
Property - expansion / remove buildings	\$ 5,000	\$ 670	\$ 10,000	Possible demolition of house on port property
Surveying	\$ 30,000	\$ 11,500	\$ 10,000	Marine survey of docks / POJ property
Misc	\$ 2,500	\$ 3,518	\$ 3,500	

Outside Services Breakdown Cont'd

OUTSIDE SERVICES	2022 Budget	2022 Actual	2023 Budget	2023 Comments
RAIL MAINTENANCE	\$ 1,800	\$ 9,979	\$ 6,800	Monthly track inspections
Mandatory Rail Inspections	\$ 1,800	\$ 4,649	\$ 1,800	Monthly Inspection
Repair Track		\$ 5,329	\$ 5,000	Recent top rail sheared off
Misc.				
YARDS MAINTENANCE	\$ 22,000	\$ 10,619	\$ 10,000	Weed control, wildlife removal
Weed Control	\$ 7,000	\$ 7,662	\$ 9,000	Continue weed spraying program
Misc.	\$ 15,000	\$ 2,957	\$ 1,000	raccoon removal and pidgeon removal.
MAINTENANCE	\$ 62,000	\$ 35,132	\$ 26,000	Millwright contractor, office renos
Steel Doors	\$ 4,000		\$ 4,500	3 doors
Scale repairs				
Office Renovations	\$ 15,000	\$ 751	\$ 2,500	Repair windows in boardroom etc
Millwright Services	\$ 40,000	\$ 30,676	\$ 15,000	Labour shortage
Misc.	\$ 3,000	\$ 3,705	\$ 4,000	Emergency repairs and breakdown supplies as well as repairs to north annex overhead door.
ELECTRICAL	\$ 3,500	\$ 3,639	\$ 7,100	Annex controls, substation maint.
Electrical Repairs	\$ 3,500	\$ 3,639	\$ 4,000	normal wear and tear items
Misc			\$ 3,100	Transformer oil testing
EQUIPMENT REPAIR	\$ 6,000	\$ 8,759	\$ 8,000	Additional PM - machining parts, Bob Cats repairs
Equipment Repairs/welding/machining	\$ 2,500	\$ 5,176	\$ 4,000	supplies for breakdowns and emergency repairs - machined parts
Bin Floor and Basement Floor Dept.				
vehicles, ie trackmobile, truck, tractors, bobcats	\$ 3,500	\$ 3,582	\$ 4,000	vehicles
Misc				
HEATING EQUIPMENT	\$ 1,500	\$ 908	\$ 1,500	Boiler inspection and service, AC service
HVAC - Inspection	\$ 1,000	\$ 416	\$ 1,000	boiler inspection, annual cert and service, AC service
Misc	\$ 500	\$ 492	\$ 500	Boiler and AC
POJ WAREHOUSE OUTSIDE SERVICES	\$ -	\$ 6,792	\$ 1,500	New warehouse misc items
Security		\$ 3,952	\$ 1,500	Tenant to take over.
		\$ 2,840		repair doors
TOTAL OUTSIDE SERVICES	\$ 470,783	\$ 372,662	\$ 440,937	

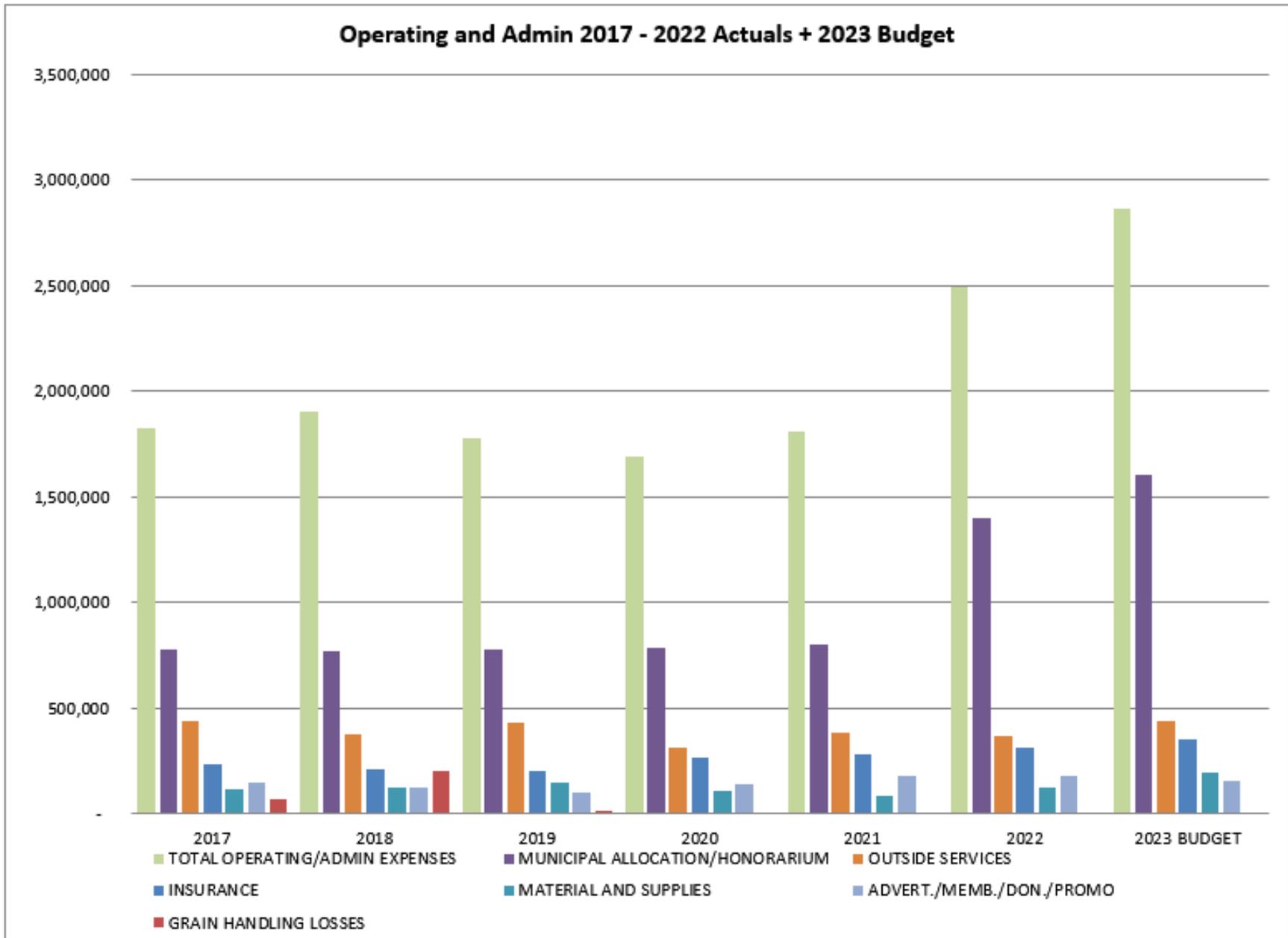
Material and Supplies Breakdown

MATERIALS AND SUPPLIES	2022 Budget	2022 Actual	2023 Budget	2023 Comments
LAB - MATERIAL & SUPPLIES	5,000	1,099.35	1,500	Quality control lab supplies
Lab supplies for QC testing	5,000	1,099.35	1,500	Depends on quality of grain - charged back to customer
Misc				
HARBOUR - MATERIAL & SUPPLIES	15,000	12,250.61	16,000	Aggregate for maintaining closure berms on dock
Dock Timbers and anchor studs	-	784.00		
Aggregate	10,000	11,466.61	12,500	Closure Berm Erosion
Misc	5,000		3,500	Line painting on dock/bollards
H.K. - MATERIAL & SUPPLIES	3,600	1,630.36	3,500	Housekeeping supplies
Housekeeping	2,500	1,630.36	2,000	
Hose for Bin Sweeping	600		1,500	
Misc	500			
QUALITY CONTROL(Fumigation) - MATERIAL & SUPPLIES	5,000	2,943.94	3,500	Phosphine, Malathion, Fogging agents, DE, new fogger
Fumigation	5,000	2,943.94	3,500	
Compressor rental for bin sweeping				
Misc				
S.C. - MATERIAL & SUPPLIES	10,500	6,371.41	12,500	Safety glasses, dust masks, parts for winches,harnesses, etc.
<i>Health and Safety</i>				
Safety Supplies	8,000	5,576.46	7,500	rescue equip for CSE \$2200
Fire and Safety	1,500		1,000	
Security		794.95	1,000	
Reflective T shirts	-		1,500	every 3 years
Misc	1,000		1,500	
GEN. - MATERIAL & SUPPLIES	36,500	37,879.57	44,500	Radios, dust filters, replace bin temp. cables
<i>(General)</i>				
Dust Socks	17,500	16,469.04	20,000	dust collection system
Radios for communication	2,500	1,790.00	6,000	batteries and chargers. Possibly radio upgrade
Supplies -Hardware Store	3,500	2,100.05	3,000	
Bin Temperature sensors	12,000	16,668.00	12,000	Continue replacing
Office Furntiure			2,500	
Misc	1,000	852.48	1,000	

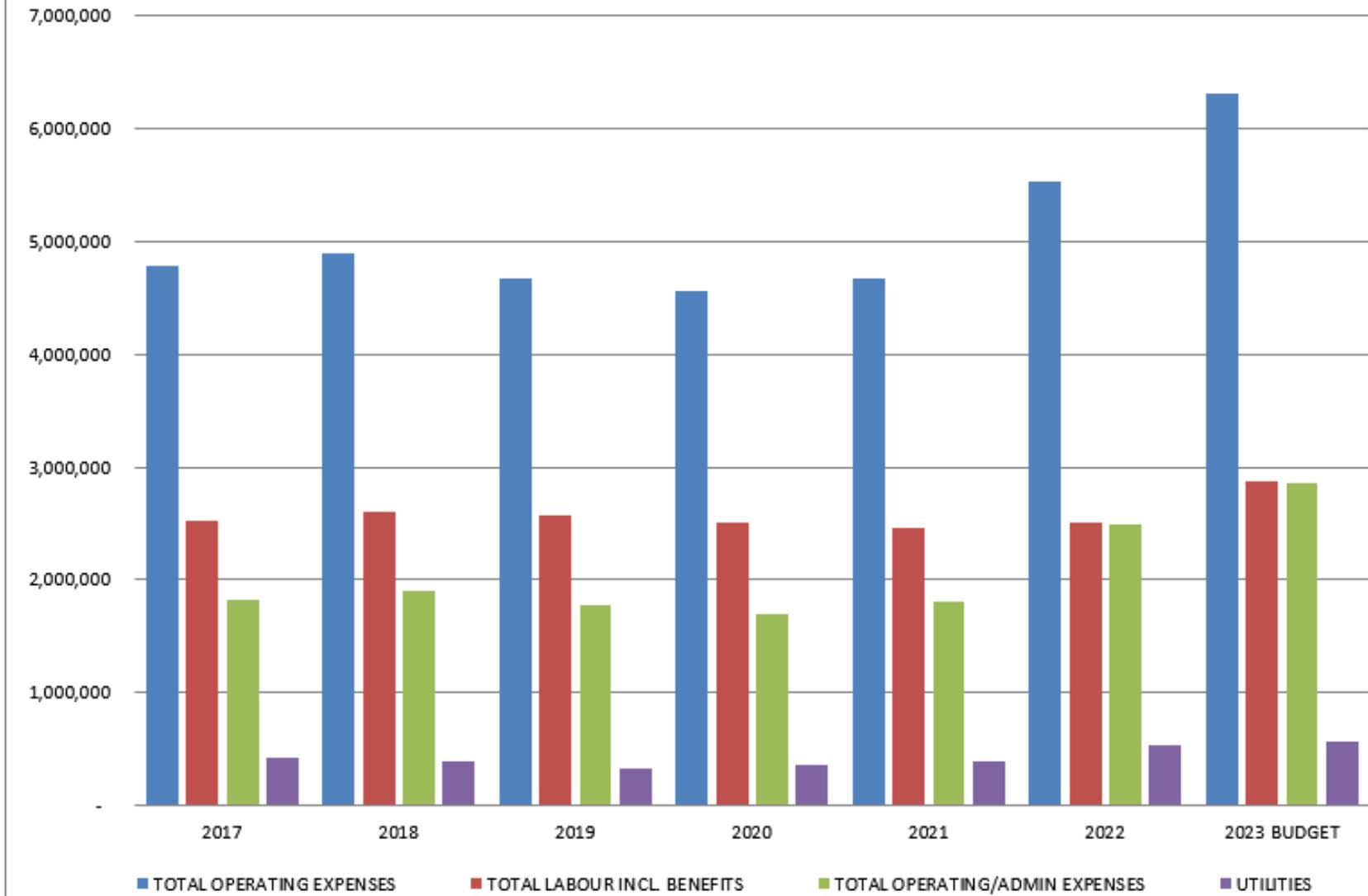
Material and Supplies Breakdown Cont'd.

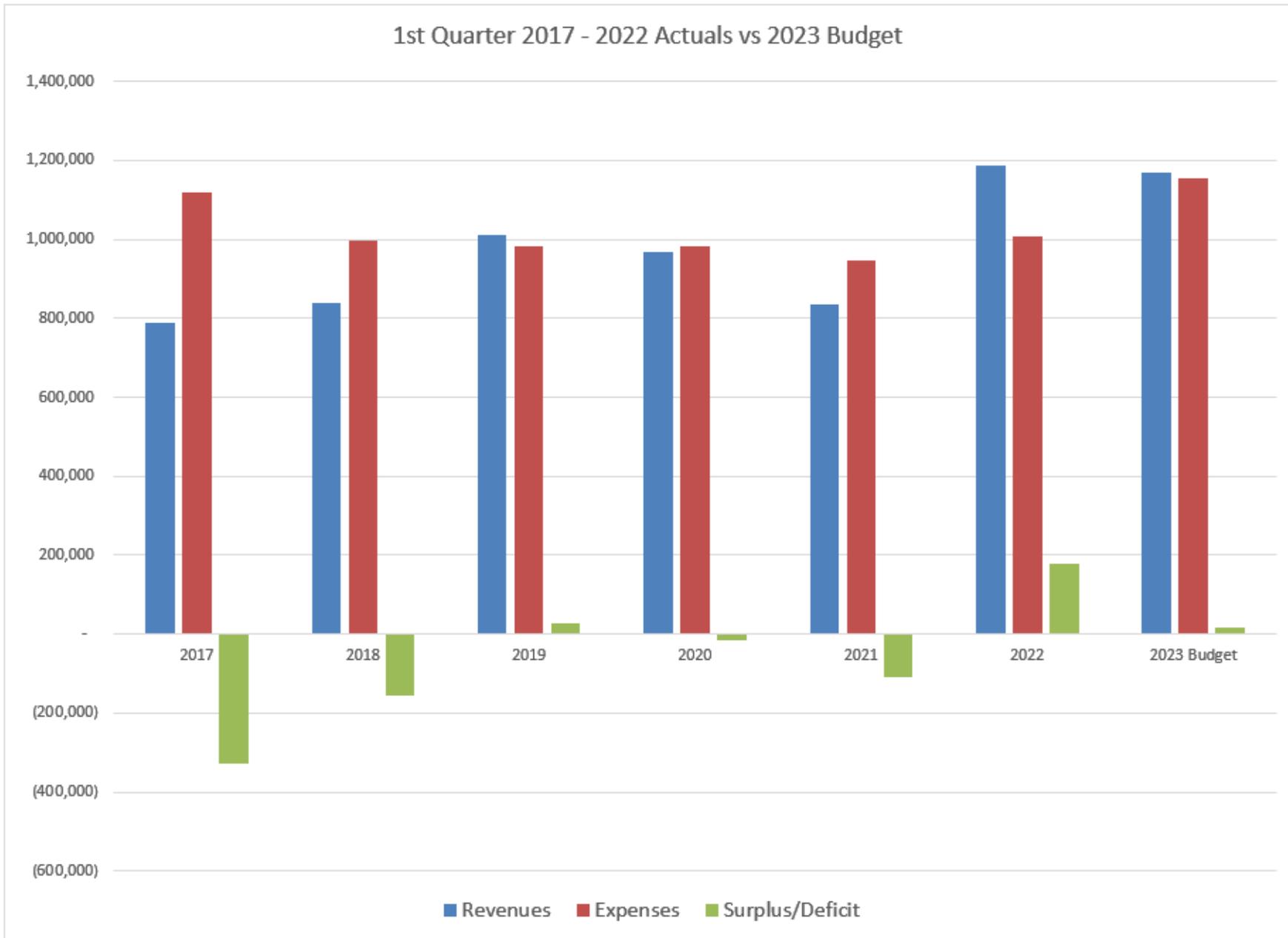
MATERIALS AND SUPPLIES	2022 Budget	2022 Actual	2023 Budget	2023 Comments
SHOP. MATERIAL & SUPPLIES	7,250	5,759.08	8,500	Building and hardware supplies
Hardware Store	4,500	4,252.63	5,000	various supplies, tools
Building Supply Store	1,500	181.50	1,500	
Universal Supply Group	1,250	1,324.95	2,000	
Misc				
ELECT. MATERIAL & SUPPLIES	11,700	13,373.39	15,000	Modulating valve for dryer and supplies
Daltco/CES	4,200	9,086.72	7,500	Includes 2000 for spare modulating valve for grain dryer
MISC	7,500	4,286.67	7,500	
MAINT. - MATERIAL & SUPPLIES	25,250	33,581.74	42,600	Aerators, liner mat'l and supplies
Steel	4,250	3,182.31	4,000	material for fabricating repairs
Welding Supplies	2,500	3,209.05	3,000	supplies for welding repairs
Conveyor supplies				
Scales			2,500	1800 spare loadcell for annex scale
Supplies for trippers/conveyors	5,000	8,504.72	10,000	parts for trippers, couplers
Elevator Buckets	3,500	3,921.00		Capital if over 5k
Clutch for Car Hauls				
Urethane liner			11,500	Continue installing liner in high wear areas.
Annual Lubrication	2,500	2,489.70	2,600	
Misc	7,500	12,274.96	9,000	1500 for (2) new hilti impact drivers and batteries.
EQUIP. MATERIAL & SUPPLIES	3,500	6,978.52	7,500	Bobcat, trackmobile, tractors, truck supplies
supplies for trackmobile, truck, bob cats, tractors	3,500	6,978.52	5,000	hoses, couplers, oils, fluids, etc
Misc			2,500	
HEATING AND AC - MATERIAL & SUPPLIES	500	1,910.76	1,500	Boiler parts / ac
Boiler Parts				
Misc	500	1,910.76	1,500	
WATER - MATERIAL & SUPPLIES	1,300	1,054.70	1,100	Potable water
Culligan	1,300	1,054.70	1,100	
Misc				
POJ WAREHOUSE MATERIAL & SUPPLIES		1,484.35	35,500	Burst pipe, new floor, drywall
Maint.		1,484.35	35,000	Burst pipe, new floor, drywall
Misc			500	
TOTAL MATERIAL AND SUPPLIES	125,100	126,317.78	193,200	Supplies for Operations

Operating and Admin 2017 - 2022 Actuals + 2023 Budget



Total Expenses 2017 - 2022 Actuals + 2023 Budget





2nd Quarter 2017 - 2022 Actuals vs 2023 Budget

