



TOWNSHIP OF EDWARDSBURGH CARDINAL ACTION ITEM

Committee: Council

Date: March 25, 2024

Department: Environmental Services

Topic: Schneider Electric SCADA Support and Services Agreement

Purpose: To receive approval to enter into a 3-year renewal Support and Services agreement with Schneider Electric.

Background: A service and support agreement for the SCADA (Supervisory Control and Data Acquisition) system maintenance dates back to the late 1990's. The original provider, Invensys Group, was acquired by Schneider Electric in January 2014. Schneider Electric is a global specialist in energy management. The SCADA system is an essential and critical element in daily process control and in achieving regulatory compliance for the water and sewer operations.

Since 2006, the Township moved to a 3-year service and support agreement to achieve increased savings. The agreement provides access to technical support, scheduled preventative maintenance visits, accelerated shipment of materials and equipment, priority on-site corrective assistance, discounts on hardware upgrades, and annual lifecycle evaluations. The agreement over the past 20 plus years has benefitted the Township in cost savings during upgrades, increased reliability and reduced system downtime.

Policy Implications: By-law 2023-51 establishes policies with respect to the procurement of goods and services. It states that all expenditures exceeding \$75,000.00 shall require approval of Council.

Purchases may be made from a single source without quotations or tenders where the compatibility of a purchase with existing equipment and/or facilities is of paramount consideration and that purchase must be made from a single source.

Financial Considerations:

Year 1 (May 1, 2024 to April 30, 2025), \$34,583.00 (12% increase)

Year 2 (May 1, 2025 to April 30, 2026), \$35,887.00 (3.77% increase)

Year 3 (May 1, 2026 to April 30, 2027), \$37,256.00 (3.81% increase)

Total cost for the 3-year term is \$107,726.00

Recommendation: That Council enter into a 3-year renewal Support and Services agreement with Schneider Electric and authorize staff to execute the agreement.



Chief Water/Sewer Operator



CAO/Director of Operations