



Port of Johnstown

A Division of Edwardsburgh/Cardinal Township

BUDGET 2024

REVENUE AND EXPENSE

SUMMARY

Feb. 20, 2024

2024 BUDGET SUMMARY

REVENUES - *EBITDA

HARBOUR SERVICES	2023 BUDGET	2023 ACTUAL	2024 BUDGET	2024 Comments
BERTHAGE	140,000	138,323	140,000	Same as 2023 budget
MOORING	30,000	28,440	30,000	Same as 2023 budget
GRAIN WHARFAGE	150,000	199,289	163,957	3 year average
DRY BULK CARGO WHARFAGE	550,000	873,648	640,000	based on 2020 - 475kmt of salt and 25kmt of stone
BREAK BULK CARGO WHARFAGE	30,000	5,321	20,000	Potential rebar in 2024
LIQUID BULK CARGO WHARFAGE	28,000	9,236	28,000	Same as 2021 - Tank repaired
MISC. WHARFAGE/CRUISE BOATS	-	-	1,300	2 vessels expected
DRY BULK CARGO STORAGE	43,000	7,401	7,500	Additional cargo storage requests that are not leases.
BREAK BULK CARGO STORAGE	90,000	173,112	25,000	Potential for rebar/steel
MARINE SECURITY	65,000	62,610	62,000	Similar to 2023
TOTAL	1,126,000	1,497,379	1,117,757	Expecting less salt after record year.
GRAIN SERVICES				
GRAIN STORAGE	2,140,000	1,824,213	1,872,800	Current inventory is lower than 2023 - additional corn (new dryer)
AERATION	110,000	169,155	182,240	Similar to 2023 + additional corn (new dryer)
LAB TESTING	2,500	3,780	3,500	depends on the harvest
RECEIVING - VESSELS	-	-	-	Do not expect any imported corn
RECEIVING - RAILS	10,000	-	-	Not expected
RECEIVING - TRUCK	2,000,000	2,522,279	2,600,000	similar to 2023 + additional corn (new dryer)
DELIVERING - VESSELS	900,000	1,176,562	1,175,000	Similar to 2023
DELIVERING - RAIL	6,000	25,557	25,000	Similar to 2023
DELIVERING - TRUCKS	510,000	492,240	485,000	3 yr avg
DELIVERING - MILL	1,000	-	-	No longer use - moved into delivering truck(same rate)
(TOTAL IN/OUT)	3,427,000	4,216,639	4,285,000	
CLEANING	7,000	11,716	8,500	3 yr avg
GRAIN DRYING	145,250	246,521	535,700	2023 + additional corn (new dryer)
SOYBEAN DRYING	2,000,000	2,026,823	1,650,000	Price is down from 2023
GRADING	100	270	250	
PROTEIN ANALYSIS	4,800	3,671	4,696	4 yr avg
SALE OF GRAIN	9,500	168,194	162,000	3 yr avg
QUALITY CONTROL/FUMIGATION	275,000	373,273	330,255	4 yr avg
TOTAL GRAIN SERVICES	8,121,150	9,044,255	9,215,640	Includes 2% increase
RAIL STORAGE	10,000	720	10,000	Expected increase over 2023
RAIL CARGO HANDLING	60,000	122,945	25,000	Steel project in 2022/23. nothing confirmed in 2024.
TOTAL	70,000	123,665	35,000	
LEASES AND LICENSES				
BUSINESS PROPERTY LEASES	62,650	62,414	63,350	1.5% increase
POJ WAREHOUSE PROPERTY LEASES	132,000	133,167	135,164	1.5% increase
CARGO STORAGE LEASES	378,500	331,158	336,126	1.5% increase
LICENSE AGREEMENTS	56,000	54,841	55,663	1.5% increase
COTTAGE LEASES	45,900	46,090	46,781	1.5% increase
SALE ELECTRICITY	7,800	9,965	10,114	1.5% increase
TOTAL	682,850	637,634	647,198	1.5% increase
TOTAL MISCELLANEOUS SERVICES	10,000	1,796	2,500	
TOTAL REVENUES	10,010,000	11,304,729	11,018,095	Graphs and Account Details Page 2

2024 BUDGET SUMMARY

EXPENSES - EBITDA

	2023 BUDGET	2023 ACTUAL	2024 BUDGET	2024 Comments
LABOUR REG	1,740,468	1,697,313	1,873,206	4% increase + Additional labour:
LABOUR OT	226,261	260,978	243,517	Overtime is dependant on harvest requirements
BENEFITS	915,616	985,634	1,063,391	Includes 12,240 for added salary
LABOUR TOTAL	2,882,345	2,943,925	3,180,113	Graphs and Account Details Pages 3-4
ELECTRICITY	418,000	465,409	488,679	5% increase
GAS	140,000	164,103	280,514	10% increase + \$100k propane for new dryer
EQUIPMENT FUEL	6,800	5,253	5,000	Depends on cargo by rail movement
UTILITIES	564,800	634,764	774,193	Rate increases/propane for new dryer
OUTSIDE SERVICES	440,937	380,046	428,070	Graphs and Account Details Pages 5-7
MATERIALS AND SUPPLIES	193,200	180,790	168,600	Graphs and Account Details Pages 8-9
ADVERTISING	23,305	20,558	24,650	
DONATIONS/SPONSORSHIP	97,435	78,088	40,205	Discontinue Community Funding - Redirect 35k
MEMBERSHIPS	7,875	5,285	8,050	
PORT PROMOTIONS	26,850	2,424	31,850	Port Day and marketing materials
TOTAL ADV / DON / SPON / MEMBER	155,465	106,355	104,755	
RENTALS	14,000	12,175	14,000	Genie Boom and Portable Washroom
BUSINESS TRAVEL	10,000	7,365	10,000	
OFFICE ADMINISTRATION	77,681	84,269	78,000	Computer Services
INSURANCE	355,843	341,072	368,358	Expect 10% increase in rate - tied into revenues
MUNICIPAL HONORARIUM	20,000	23,500	27,000	Honourarium = \$250 per meeting x 12 meetings per year x 9 members
FIXED MANAGEMENT FEES(PIL)	1,000,000	1,000,000	1,000,000	
SURPLUS SHARING	586,000		-	Moved out of expenses as per Auditor - Distribution of Income
MUNICIPAL ADMIN FEES	1,586,000	1,000,000	1,000,000	
GRAIN HANDLING LOSSES	10,000	155,448	162,000	Replacement of grain through trade - shrinkage
TOTAL OPERATING /ADMIN EXPENSES	2,863,126	2,291,020	2,360,783	Graphs and Account Details Page 10
TOTAL EXPENSES	6,310,272	5,869,709	6,315,089	Graphs and Account Details Page 11

Labour and Benefits Summary

EXPENSES	2023 Budget	2023 Actual	2024 Budget	2024 COMMENTS
LABOUR				
REGULAR LABOUR	1,740,468	1,697,313	1,873,206	4% increase + Additional labour:
OVERTIME	226,261	260,978	243,517	Overtime is dependant on harvest requirements
OVERTIME % OF REGULAR LAB	13.00%	15.4%	13.00%	
TOTAL LABOUR	1,966,729	1,958,291	2,116,722	Graphs and Account Details Page 4
BENEFITS				
W.S.I.B.	45,976	57,595	59,899	4% increase
UIC	29,095	32,173	33,460	4% increase
CPP	85,497	95,874	99,709	4% increase
OMERS	161,839	183,557	190,900	4% increase
HEALTH CARE PLAN	82,453	80,722	87,400	0% increase from Sunlife 4% increase due to wages + 2 added Full time
A.D.&D. INSURANCE	950	973	1,200	0% increase from Sunlife 4% increase due to wages & 2 added Full time
EMPLOYER HEALTH TAX	38,349	45,358	47,172	4% increase
DENTAL INSURANCE	37,101	36,102	39,000	0% increase from Sunlife 4% increase due to wages & 2 added Full time
LIFE INSURANCE	6,413	6,812	8,300	0% increase from Sunlife 4% increase due to wages & 2 added Full time
ANNUAL STAT. & PAID LEAVE	248,151	280,038	291,239	4% increase
SICK LEAVE	39,627	36,624	38,089	4% increase
PERSONAL LEAVE		7,396	18,385	NEW ACCOUNT, LABOUR CODE CHANGE
MEAL ALLOWANCE	8,000	10,830	10,000	Similar to 2023
TERMINATION BENEFITS	69,417	47,004	48,885	4% increase
SHORT TERM (LOSS OF INCOME)	11,129	11,062	15,300	12% increase from Sunlife 4% increase due to wages & 2 added Full time
CLOTHING & BOOT ALLOWANCE	9,123	8,670	9,546	1 % increase
LONG TERM DISABILITY	38,223	40,242	47,600	(-4%) decrease from Sunlife 4% increase due to wages & 2 added Full time
EAP HEALTH & WELLNESS PROGRAM	1,067	1,198	1,319	1 % increase
VISION CARE	3,208	3,405	3,749	1 %increase
TOTAL BENEFITS	915,616	985,634	1,063,391	Includes 12,240 for added salary
LABOUR AND BENEFITS TOTAL	2,882,345	2,943,925	3,180,113	

Outside Services Accounts Summary

OUTSIDE SERVICES	2023 Budget	2023 Actual	2024 Budget	2024 COMMENTS
1. ENVIRONMENTAL	42,500	11,749	47,500	Environmental Monitoring
2. TRAINING	16,000	4,450	15,100	Several training sessions required in 2024
3. QUALITY CONTROL (Fumigation)	16,500	14,510	7,000	QC Equipment calibration
4. HEALTH AND SAFETY	78,376	72,942	73,000	Same as 2023 plus annual fire alarm testing, elevator inspections
5. SECURITY	29,700	7,507	14,150	Vessel security, fire alarm, cameras - depends on type of vessel
6. GENERAL	34,531	34,966	43,800	Grain removal, CGC license, removal of grain dust
7. HOUSEKEEPING	15,750	13,170	15,000	Cleaning offices and employees washroom
8. ADMINISTRATION	113,180	99,300	107,520	Consultants, Lawyers, Auditors, Marketing
9. PORT ENGINEERING/CONSULTING	10,000	0	10,000	Engineering assessments
10. PROPERTY - ENGINEERING	23,500	43,151	10,000	Surveying/Berth Soundings
11. RAIL MAINTENANCE	6,800	33,313	11,500	Monthly track inspections
12. YARDS OUTSIDE SERVICE	10,000	9,363	17,000	Weed control, wildlife removal
13. MAINTENANCE	26,000	15,384	25,000	Millwright contractor, office renos
14. ELECTRICAL	7,100	1,213	14,000	Annex controls, substation maint.
15. EQUIPMENT REPAIR	8,000	6,833	11,000	Additional PM - machining parts, Bob Cats repairs
16. HEATING AND AC	1,500	938	1,500	Boiler inspection and service, AC service
17. POJ WAREHOUSE	1,500	11,259	5,000	New warehouse misc items
TOTAL OUTSIDE SERVICE	440,937	380,046	428,070	

OUTSIDE SERVICES: 2024 Budget compared to 2023 Actual

			Variance Details
2023 actual	\$	380,046	\$ 35,000 Eng. Salt Pond
2024 budget	\$	428,070	\$ 12,000 Training
Variance	\$	48,024	\$ (7,000) Quality Control
			\$ (6,000) POJ warehouse
			\$ 8,000 Pay Equity
			\$ 7,000 Security Office wall
			\$ 49,000


Note: 2023 Budget was \$440,937

For further details, see breakdown of Outside Services accounts in Graphs and Account Details pages 5-7

Materials and Supplies Accounts Summary

MATERIAL AND SUPPLIES	2023 Budget	2023 Actual	2024 Budget	2024 COMMENTS
1. QUALITY CONTROL - LAB SUPPLIES	1,500	3,823	4,000	Quality control lab supplies
2. DOCK MAINTENANCE	16,000	0	1,000	Aggregate for maintaining closure berms on dock
3. HOUSEKEEPING SUPPLIES	3,500	1,837	3,500	Housekeeping supplies
4. QUALITY CONTROL (Fumigation)	3,500	487	2,000	Phosphine, Malathion, Fogging agents, DE, new fogger
5. HEALTH AND SAFETY SUPPLIES	12,500	15,886	12,000	Safety glasses, dust masks, parts for winches, harnesses, etc.
6. GENERAL SUPPLIES	44,500	48,688	44,500	Radios, dust filters, replace bin temp. cables
7. SHOP MATERIAL & SUPPLIES	8,500	3,328	5,500	Building and hardware supplies
8. ELECTRICAL MATERIAL & SUPPLIES	15,000	20,725	22,000	Modulating valve for dryer and supplies
9. MAINTENANCE MATERIAL & SUPPLIES	42,600	51,675	56,750	Aerators, liner mat'l and supplies
10. EQUIP. MATERIAL & SUPPLIES	7,500	7,839	9,500	Bobcat, trackmobile, tractors, truck supplies
11. HEATING AND AC	1,500	2,226	2,000	Boiler parts / ac
12. WATER (BOTTLED)	1,100	1,727	1,850	Potable water
13. POJ WAREHOUSE	35,500	22,550	4,000	Burst pipe, new floor, drywall
TOTAL MATERIAL AND SUPPLIES	193,200	180,790	168,600	Supplies for Operations

MATERIALS AND SUPPLIES 2024 Budget compared to 2023 Actuals

2023 Actual	\$ 180,790		<u>Variance Details</u>
2024 Budget	\$ 168,600		\$ (18,000) Burst pipe in 2023
Variance	\$ (12,190)		\$ (4,000) General supplies
			\$ 1,500 Hose for bin sweeping
			\$ 2,000 Equipment supplies
			\$ 8,000 additional urethane liner
			<u>\$ (10,500)</u>

*Note: 2023 Budget was \$193,200

For further details, see breakdown of Materials and Supplies accounts in Graphs and Account Details pages 8-9.

2024 - Revenues/Expenses/Surplus Quarterly Actuals VS Budget

Feb. 20, 2024

2024 BUDGET	1ST QTR	2ND QTR	3RD QTR	4TH QTR	Total
BUDGET REVENUE	1,280,000	1,125,000	2,935,000	5,678,000	11,018,000
ACTUAL REVENUE	-	-	-	-	-
BUDGET OPER. EXPENSE	1,265,000	1,400,000	1,638,000	2,012,000	6,315,000
ACTUAL EXPENSE	-	-	-	-	-
BUDGET NET SURPLUS	15,000	(275,000)	1,297,000	3,666,000	4,703,000
*ACTUAL SURPLUS	-	-	-	-	-
2018-2023 Actuals	1ST QTR	2ND QTR	3RD QTR	4TH QTR	Total
2023 REVENUE	1,629,875	1,036,365	3,036,745	5,601,745	11,304,729
2023 OPERATING EXP.	1,294,507	1,295,424	1,436,189	1,843,589	5,869,709
2023 NET SURPLUS	335,368	(259,059)	1,600,555	3,758,156	5,435,020
2022 REVENUE	1,186,445	1,315,420	2,590,021	5,265,741	10,357,627
2022 OPERATING EXP.	1,009,316	1,084,305	1,209,202	1,633,515	4,936,337
2022 NET SURPLUS	177,129	231,116	1,380,820	3,632,226	5,421,290
2021 REVENUE	836,760	1,287,377	2,223,661	4,317,517	8,665,316
2021 OPERATING EXP.	945,364	1,009,703	1,124,491	1,590,171	4,669,729
2021 NET SURPLUS	(108,604)	277,675	1,099,170	2,727,346	3,995,587
2020 REVENUE	967,003	1,291,866	1,997,000	4,262,122	8,517,990
2020 OPERATING EXP.	980,922	1,043,542	1,076,049	1,462,451	4,562,964
2020 NET SURPLUS	(13,920)	248,324	920,951	2,799,671	3,955,026
2019 REVENUE	1,012,775	1,397,838	1,583,263	4,178,519	8,172,394
2019 OPERATING EXP.	983,681	1,140,643	1,138,321	1,412,605	4,675,250
2019 NET SURPLUS	29,094	257,195	444,942	2,765,914	3,497,145
2018 REVENUE	840,124	1,150,186	1,633,737	4,218,410	7,842,457
2018 OPERATING EXP.	995,233	1,252,738	1,197,547	1,429,065	4,874,583
2018 NET SURPLUS	(155,109)	(102,552)	436,190	2,789,345	2,967,874

**All figures are EBITA (earnings before interest, taxes and amortization)*

See Graphs and Account Details page 12



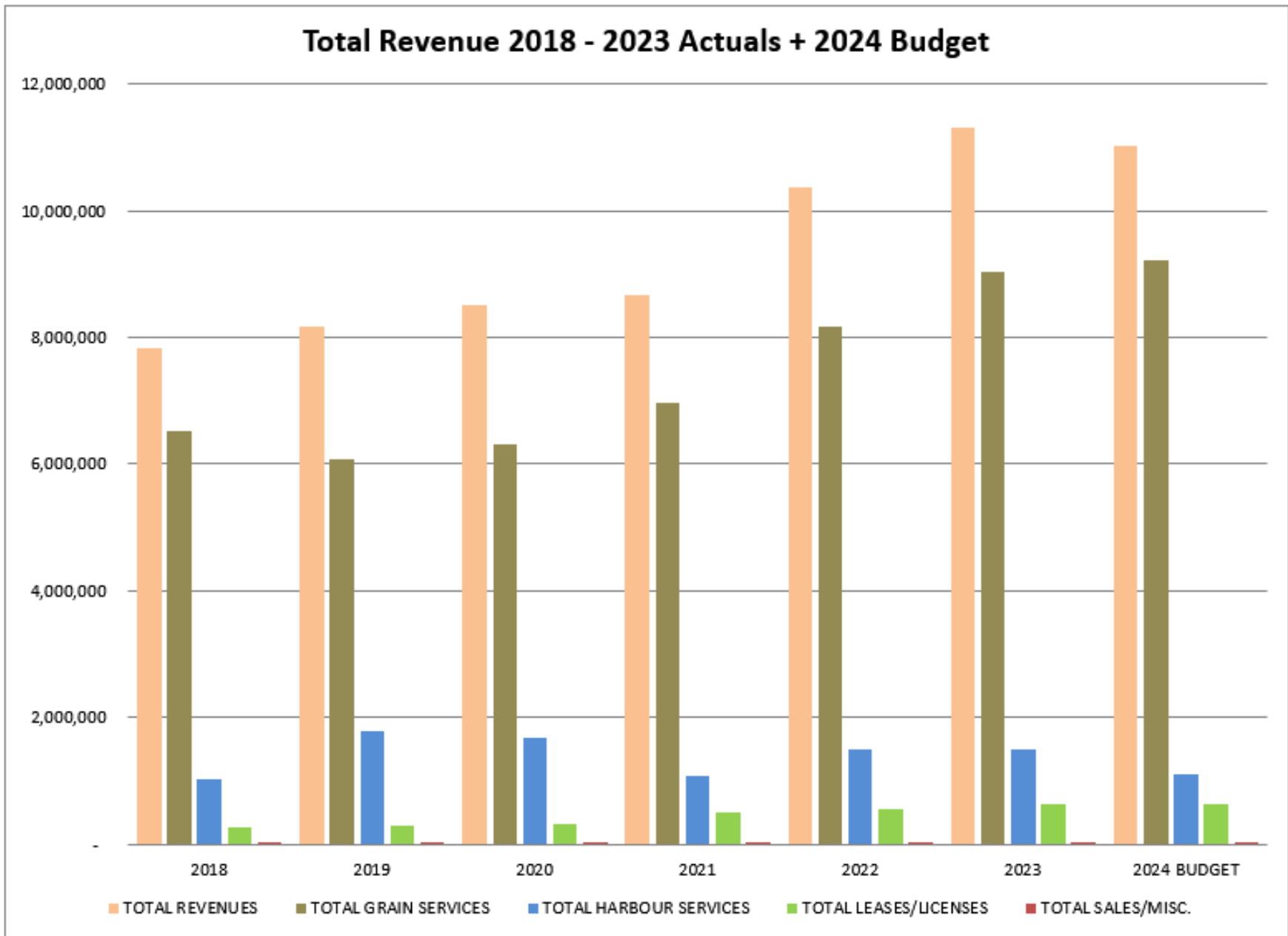
Port of Johnstown

A Division of Edwardsburgh/Cardinal Township

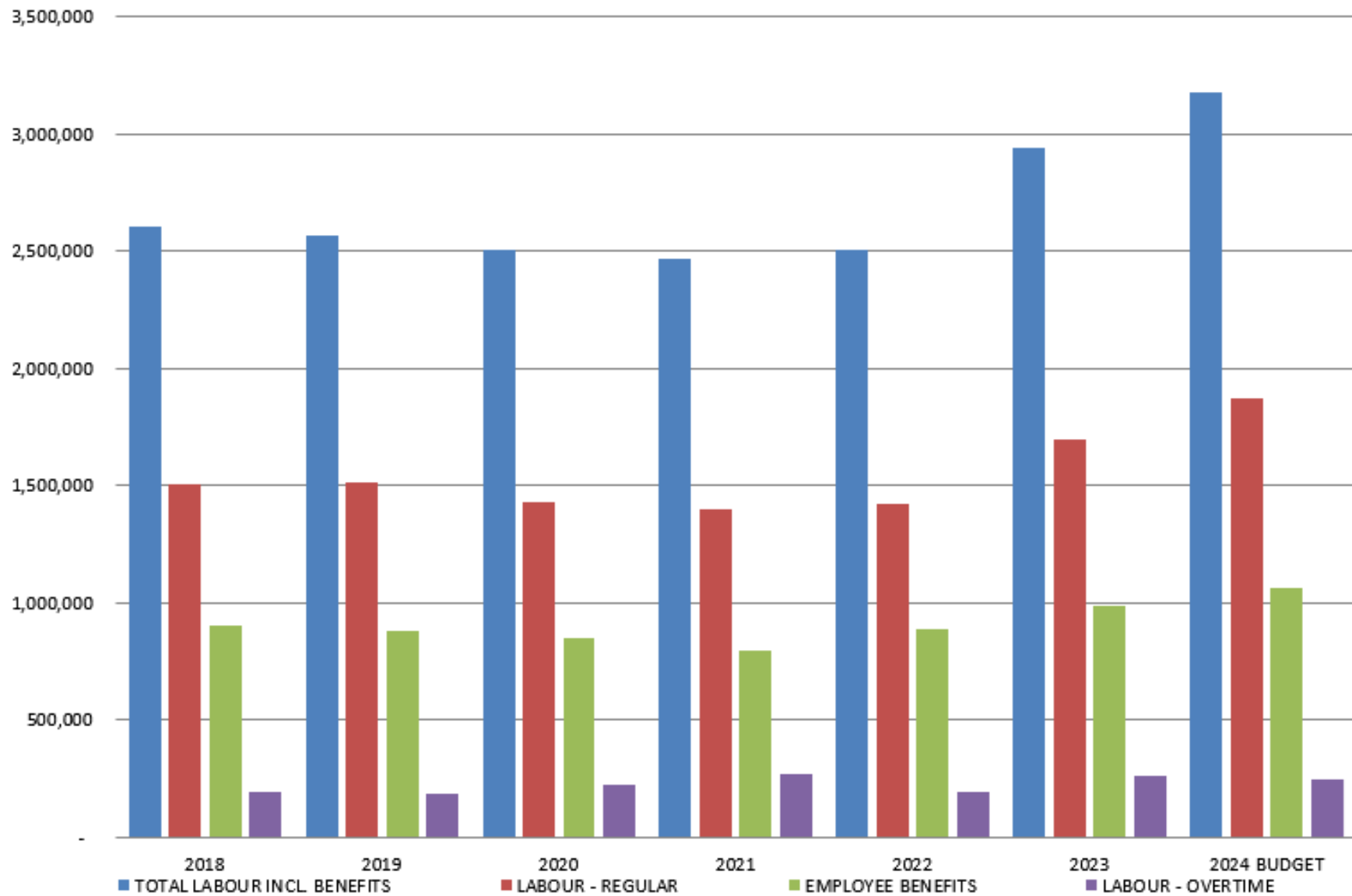
REVENUE AND EXPENSE BUDGET 2024

GRAPHS AND ACCOUNTS DETAIL

Feb. 20, 2024



Labour 2018 - 2023 Actuals + 2024 Budget



Labour Analysis Breakdown

Operations	2019	2020	2021	2022	2023	Budget 2024	Net
Total Hours worked	35,505	35,440	34,356	31,650	33,764	36,260	
Total grain processed	603,147	722,024	804,062	745,694	936,236	920,000	
Full time Grain	12	11	9	11	9	11	2
Full time Maintenance	5	4	5	5	4	5	1
Casual Grain (depends on harvest)	4	7	5	6	7	7	0
Total Employee's	21	22	19	22	20	23	3
Grain processed per hr - influenced by vessels	17.0	20.4	23.4	23.6	27.7	25.4	

Variables that effect labour hours/costs

	Lost hours	Employees
Additional Sick days - from 6 days to 10	640	
Personal Days - 5 (3 with pay)	480	
More vacation time (aging workforce)	2080	
Size and duration of harvest - casuals		
New Dryer - dryer operator	400	
Total lost hours	3600	2

* Salary - adding additional position

Outside Services Breakdown

OUTSIDE SERVICES	2023 Budget	2023 Actual	2024 Budget	2024 Comments
ENVIRONMENTAL	\$ 42,500	\$ 11,749	\$ 47,500	Environmental Monitoring
Clean retention Pond	\$ 5,000		\$ 15,000	Flow meter for salt pond/sludge pump and hoses
BluMetric/Eurofins Environmental	\$ 15,000	\$ 11,749	\$ 15,000	Annual monitoring and report
Fish Habitat Monitoring	\$ 15,000		\$ 10,000	For Akwesasne support
Hazardous waste removal	\$ 4,000		\$ 4,000	used motor oil, gear oil, greases, light bulbs.
Misc	\$ 3,500		\$ 3,500	
TRAINING	\$ 16,000	\$ 4,450	\$ 15,100	Several training sessions required in 2024
First Aid	\$ 3,000	\$ 1,100	\$ 1,100	other half of employees
SCBA/Fumigation	\$ 2,000			
Skid Steer / Trackmobile/Telehandler	\$ 2,500	\$ 950	\$ 3,500	
Working at Heights	\$ 3,000	\$ 2,400		
Confined Space Rescue			\$ 4,500	changes to legislation updated training
Suspended Access Training	\$ 4,500		\$ 5,000	2 day on site training
TDG				
Misc	\$ 1,000		\$ 1,000	grain grading
QUALITY CONTROL (Fumigation)	\$ 16,500	\$ 14,510	\$ 7,000	QC Equipment calibration
Enviroguard - Pest Control			\$ 500	Gels for bait stations
Amspec (NEW)	\$ 4,500			
Equipment Calibration	\$ 11,000	\$ 14,510	\$ 5,000	2023 protein analyzer new board etc.
Misc	\$ 1,000		\$ 1,500	
HEALTH AND SAFETY	\$ 78,376	\$ 72,942	\$ 73,000	Same as 2023 plus annual fire alarm testing, elevator inspections
Prevention and Regulatory Solutions	\$ 30,000	\$ 30,675	\$ 27,500	Health and Safety Training / Policies
ABC	\$ 1,500	\$ 1,036	\$ 1,500	TESTING FIRE EXTINGUISHER-recharge some extinguishers
Acklands Grainger	\$ 7,000	\$ 8,161	\$ 8,200	regulatory inspect regulatory life lines - Confined space
Electrical Safety Authority	\$ 2,076	\$ 2,039	\$ 2,050	Yearly Continuous Safety Service Program
SGS	\$ 20,000	\$ 19,356	\$ 21,000	Monthly service contract plus repairs for breakdowns
Levac & uni-tech inspection	\$ 3,000	\$ 1,761	\$ 2,000	safety hoist inspection, swing stage, main winches
TSSA Inspection	\$ 3,500	\$ 910	\$ 1,000	Regulatory inspection on elevator/man lifts
Fire Department				
Annual Fire Alarm testing	\$ 4,700	\$ 4,571	\$ 4,700	Annual inspection of fire alarm system and 2 fire hydrants
AJ's Water Treatment	\$ 4,600	\$ 4,434	\$ 4,600	Water testing and system maintenance
Misc	\$ 2,000		\$ 450	
SECURITY	\$ 29,700	\$ 7,507	\$ 14,150	Vessel security, fire alarm, cameras - depends on type of vessel
Marine Security - Port/Allied	\$ 25,000	\$ 2,160	\$ 1,500	similar to 2023 - charged back out to customer
Falcon Security	\$ 1,500	\$ 1,285	1,300.00	
ADT/Fci	\$ 1,200	\$ 3,002	\$ 3,000	Camera
Misc	\$ 2,000	\$ 1,060	\$ 8,350	repair to security gate/Entrance Building B

Outside Services Breakdown Cont'd

GENERAL	\$ 34,531	\$ 34,966	\$ 43,800	Grain removal, CGC license, removal of grain dust
Receiver General - Grain Act	\$ 3,750	\$ 3,881	\$ 4,000	license, plus samples
Trucking	\$ 2,500	\$ 4,055	\$ 4,000	Trucking - Dust truck
Radio Lic	\$ 781	\$ 781	\$ 800	License
Waste Management/Limerick/Tomlinson	\$ 20,000	\$ 16,143	\$ 17,500	Add environmental grain removal, changed waste mgt. to Tomlinson
Howard Campbell & Sons				
Team Industrial	\$ 2,500		\$ 2,500	Dryer Cleaning, clean boardwalk, catch basin
NRG - Hydro Notifications				
GTR Scales	\$ 2,500	\$ 7,641	\$ 12,500	scale calibration, test weight certification (\$9000)
Misc	\$ 2,500	\$ 2,466	\$ 2,500	Waste, licence etc. on truck,
HOUSEKEEPING - OFFICE	\$ 15,750	\$ 13,170	\$ 15,000	Cleaning offices and employees washroom
Office Housekeeping	\$ 15,750	\$ 13,170	\$ 15,000	Same as 2023 (includes window cleaning)
Misc				
ADMINISTRATION	\$ 113,180	\$ 99,300	\$ 107,520	Consultants, Lawyers, Auditors, Marketing
Acc pac	\$ 2,940	\$ 2,979	\$ 3,150	Finance software license
Agrosoft	\$ 16,000	\$ 14,912	\$ 17,000	Annual fee
EFT Processing Program	\$ 2,660	\$ 3,045	\$ 660	Annual Fee
Lawyer Fees	\$ 30,000	\$ 26,548	\$ 25,000	Leases/MECP
Auditor fees	\$ 19,000	\$ 30,000	\$ 30,000	Auditor Fees - IFRS
Marketing Consultant/web site	\$ 10,000		\$ 10,000	Future marketing help with web site , advertising etc
GMP Consultants	\$ 18,000	\$ 6,120		GMP not required this year
HR Consultant	\$ 7,500	\$ 8,101	\$ 16,000	Pay Equity , Wonderlic
DR Lo Previous Hr Consultant	\$ 500		\$ 350	wellness program
LV Controls - Support	\$ 3,180	\$ 3,180	\$ 3,360	LV Controls
Misc	\$ 3,400	\$ 4,414	\$ 2,000	Shredding, Drivecheck
PORT ENG./PORT CONSULTANTS	\$ 10,000	\$ -	\$ 10,000	Engineering assessments
Engineering	\$ 10,000		\$ 10,000	Salt Retention Pond
Port Eng. / Development				
Misc				
PROPERTY ENGINEERING	\$ 23,500	\$ 43,151	\$ 10,000	Surveying/Berth Soundings
Property - expansion / remove buildings	\$ 10,000	\$ 6,400		Tree removal to outside service Drainage plan/survey in Capital
Surveying	\$ 10,000	\$ 30,000	\$ 10,000	2023 - underwater survey port docks
Misc	\$ 3,500	\$ 6,751		Grading and Stone for Uplands I

Outside Services Breakdown Cont'd

RAIL MAINTENANCE	\$ 6,800	\$ 33,313	\$ 11,500	Monthly track inspections
Mandatory Rail Inspections	\$ 1,800	\$ 1,500	\$ 1,500	Monthly Inspection
Repair Track	\$ 5,000	\$ 4,195	\$ 5,000	Minor repairs
Misc.		\$ 27,617	\$ 5,000	2024 Repairs crossing x2 - move to capital paving
YARDS MAINTENANCE	\$ 10,000	\$ 9,363	\$ 17,000	Weed control, wildlife removal
Tree removal/Cottage lands			\$ 5,000	Cottage yards maintenance - used to be in engineering property
Weed Control	\$ 9,000	\$ 8,122	\$ 8,500	Continue weed spraying program
Misc.	\$ 1,000	\$ 1,241	\$ 3,500	raccoon removal and pidgeon removal, water leak near pump house, cold patch asphalt
MAINTENANCE	\$ 26,000	\$ 15,384	\$ 25,000	Millwright contractor, office renos
Steel Doors	\$ 4,500		\$ 4,500	replace more doors at roof level - did not complete in 2023
Scale repairs		\$ 1,658	\$ 4,000	GTR troubleshooting and repairs (5 scale) as per CGC request
Office Renovations	\$ 2,500		\$ 7,000	Security new wall
Millwright Services	\$ 15,000	\$ 12,685	\$ 7,500	Labour shortage
Misc.	\$ 4,000	\$ 1,041	\$ 2,000	Emergency repairs and breakdown supplies.
ELECTRICAL	\$ 7,100	\$ 1,213	\$ 14,000	Annex controls, substation maint.
Electrical Repairs	\$ 4,000	\$ 1,213	\$ 2,000	normal wear and tear items
Misc	\$ 3,100		\$ 12,000	Transformer oil testing, and servicing of the 2 main air breaks.
EQUIPMENT REPAIR	\$ 8,000	\$ 6,833	\$ 11,000	Additional PM - machining parts, Bob Cats repairs
Equipment Repairs/welding/machining	\$ 4,000	\$ 3,310	\$ 3,500	supplies for breakdowns and emergency repairs - machined parts
Bin Floor and Basement Floor Dept.				
vehicles, ie trackmobile, truck, tractors, bobcats	\$ 4,000	\$ 3,524	\$ 7,500	1 of the bobcats need tires (\$2000) inspect the Trackmobile.
Misc				
HEATING EQUIPMENT	\$ 1,500	\$ 938	\$ 1,500	Boiler inspection and service, AC service
HVAC - Inspection	\$ 1,000	\$ 938	\$ 1,000	boiler inspection, annual cert and service, AC service
Misc	\$ 500		\$ 500	Boiler and AC
POJ WAREHOUSE OUTSIDE SERVICES	\$ 1,500	\$ 11,259	\$ 5,000	New warehouse misc items
Security	\$ 1,500	\$ 295		
Misc	\$ -	\$ 10,964	\$ 5,000	flood in 2023
TOTAL OUTSIDE SERVICES	\$ 440,937	\$ 380,046	\$ 428,070	

Material and Supplies Breakdown

MATERIALS AND SUPPLIES	2023 Budget	2023 Actual	2024 Budget	2024 Comments
LAB - MATERIAL & SUPPLIES	1,500	3,823.29	4,000	Quality control lab supplies
Lab supplies for QC testing	1,500	3,823.29	4,000	Depends on quality of grain - test requests up in 2023
Misc				More vom test kits
HARBOUR - MATERIAL & SUPPLIES	16,000	0.00	1,000	Aggregate for maintaining closure berms on dock
Dock Timbers and anchor studs			1,000	Damaged 6x6 timbers
Aggregate	12,500			Closure Berm Erosion
Misc	3,500			Line painting on dock/bollards
H.K. - MATERIAL & SUPPLIES	3,500	1,837.16	3,500	Housekeeping supplies
Housekeeping	2,000	1,837.16	2,000	
Hose for Bin Sweeping	1,500		1,500	Did not purchase in 2023, will need to purchase in 2024
Misc				
QUALITY CONTROL(Fumigation) - MATERIAL & SUPPLIES	3,500	486.79	2,000	Phosphine, Malathion, Fogging agents, DE, new fogger
Fumigation	3,500	486.79	2,000	new members coming on line for more activity
Compressor rental for bin sweeping				
Misc				
S.C. - MATERIAL & SUPPLIES	12,500	15,885.92	12,000	Safety glasses, dust masks, parts for winches,harnesses, etc.
Health and Safety				
Safety Supplies	7,500	9,487.59	7,000	send air monitors for calibration/add defib for annex
Fire and Safety	1,000	1,024.00	1,000	
Security	1,000	129.33		
Reflective T shirts, hardhats, vests	1,500	5,245.00	4,000	T shirts, hardhats, vest
Misc	1,500			
GEN. - MATERIAL & SUPPLIES	44,500	48,687.62	44,500	Radios, dust filters, replace bin temp. cables
(General)				
Dust Socks	20,000	17,511.59	20,000	dust collection system
Radios for communication	6,000	2,650.00	2,500	continue upgrading batteries and chargers.
Supplies -Hardware Store	3,000	1,944.91	3,000	
New LoadingSpouts parts		15,445.11	5,000	This was in bin temp sensors in 2023
Bin Temperature sensors	12,000	0.00	10,000	converting analog to digital x12
Shop Furniture (Steel Cabinet)	2,500	2,136	2,000	Cabinet in maint.2023
Misc	1,000	8,999.61	2,000	UPS for scales in 2023

Material and Supplies Breakdown Cont'd.

SHOP. MATERIAL & SUPPLIES	8,500	3,327.85	5,500	Building and hardware supplies
Hardware Store	5,000	760.58	2,000	various supplies, tools, Ferris lawnmower parts
Building Supply Store	1,500	511.78	1,500	
Universal Supply Group	2,000	2,040.24	2,000	
Misc		15.25		
ELECT. MATERIAL & SUPPLIES	15,000	20,725.12	22,000	Modulating valve for dryer and supplies
Daltco/CES	7,500	12,159.43	10,000	Includes 2000 for spare modulating valve for grain dryer
MISC	7,500	8,565.69	12,000	New motor for annex bin 7 aerator is \$4000
MAINT. - MATERIAL & SUPPLIES	42,600	51,674.81	56,750	Aerators, liner mat'l and supplies
Steel	4,000	4,082.05	5,000	\$2500 to repair annex aerator fan bases.
Welding Supplies	3,000	3,246.17	3,000	supplies for welding repairs
Conveyor supplies				
Scales	2,500	2,130.00	2,500	spare scale gate position transmitter
Supplies for trippers/conveyors	10,000	15,340.26	12,500	parts for trippers, couplings, bearings, annex valve gearbox
Elevator Buckets				Capital if over 5k
Clutch for Car Hauls				
Urethane liner	11,500	11,147.22	20,000	Continue installing liner in high wear areas.
Annual Lubrication	2,600	2,607.30	2,750	
Misc	9,000	13,121.81	11,000	spare drive belts, crosscut sampler parts, ship loader parts.
EQUIP. MATERIAL & SUPPLIES	7,500	7,839.42	9,500	Bobcat, trackmobile, tractors, truck supplies
supplies for trackmobile, truck, bob cats, tractors	5,000	7,839.42	8,000	hoses, couplers, oils, fluids, etc Truck tires
Misc	2,500		1,500	
HEATING AND AC - MATERIAL & SUPPLIES	1,500	2,225.62	2,000	Boiler parts / ac
Boiler Parts				
Misc	1,500	2,225.62	2,000	
WATER - MATERIAL & SUPPLIES	1,100	1,726.70	1,850	Potable water
Culligan	1,100	1,726.70	1,850	
Misc				
POJ WAREHOUSE MATERIAL & SUPPLIES	35,500	22,549.81	4,000	Burst pipe, new floor, drywall
Maint.	35,000	22,549.81	3,000	
Misc	500		1,000	
TOTAL MATERIAL AND SUPPLIES	193,200	180,790.11	168,600	Supplies for Operations

