

REVENUES - *EBITDA

HARBOUR SERVICES	2024 BUDGET	2024 ACTUAL	2025 BUDGET
BERTHAGE	140,000	141,877	155,000
MOORING	30,000	43,645	35,000
GRAIN WHARFAGE	163,957	238,510	215,000
DRY BULK CARGO WHARFAGE	640,000	565,741	670,000
BREAK BULK CARGO WHARFAGE	20,000	17,507	5,000
LIQUID BULK CARGO WHARFAGE	28,000	25,142	25,000
MISC. WHARFAGE/CRUISE BOATS	1,300	-	-
DRY BULK CARGO STORAGE	7,500	12,579	10,000
BREAK BULK CARGO STORAGE	25,000	44,574	65,000
MARINE SECURITY	62,000	75,045	78,000
TOTAL	1,117,757	1,164,619	1,258,000
GRAIN SERVICES			
GRAIN STORAGE	1,872,800	2,170,951	2,300,000
AERATION	182,240	142,419	127,400
LAB TESTING	3,500	9,190	4,000
RECEIVING - VESSELS	-	-	-
RECEIVING - RAILS	-	-	-
RECEIVING - TRUCK	2,600,000	2,789,307	3,200,000
DELIVERING - VESSELS	1,175,000	1,333,943	1,600,000
DELIVERING - RAIL	25,000	4,046	5,000
DELIVERING - TRUCKS	485,000	320,529	428,000
DELIVERING - MILL	-	-	-
(TOTAL IN/OUT)	4,285,000	4,447,825	5,233,000
CLEANING	8,500	17,867	11,000
GRAIN DRYING	535,700	350,250	237,900
SOYBEAN DRYING	1,650,000	1,654,800	1,500,000
GRADING	250	60	100
PROTEIN ANALYSIS	4,696	4,702	4,700
SALE OF GRAIN	162,000	-	130,000
QUALITY CONTROL/FUMIGATION	330,255	409,251	390,000
TOTAL GRAIN SERVICES	9,215,640	9,207,313	10,136,862
RAIL STORAGE	10,000	26,856	17,300
RAIL CARGO HANDLING	25,000	5,787	90,000
TOTAL	35,000	32,643	107,300
LEASES AND LICENSES			
BUSINESS PROPERTY LEASES	63,350	68,197	69,220
POJ WAREHOUSE PROPERTY LEASES	135,164	145,473	147,655
CARGO STORAGE LEASES	336,126	341,784	346,910
LICENSE AGREEMENTS	55,663	57,236	58,095
COTTAGE LEASES	46,781	47,368	48,078
SALE ELECTRICITY	10,114	11,315	11,484
TOTAL	647,198	671,373	681,443
TOTAL MISCELLANEOUS SERVICES	2,500	5,364	6,300
TOTAL REVENUES	11,018,095	11,081,312	12,189,905