NEC SL2100 Telephone System Proposal

Prepared For

Township of Edwardsburgh

Solution Proposed By

Southeastern Telecommunication

Prepared For   **Submitted By**

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Southeastern Telecommunication Solution Proposal - NEC SL2100

The way we do business and the way we communicate is changing rapidly. Mobility has become the norm. Customer expectations have soared and budgets have shrunk. **The SL2100 galvanizes your team**. In turn, it creates a positive customer experience that generates repeat business.

It's highly cost effective because there's more built-in. With VoIP capabilities, it puts Unified Communications within reach of small businesses or it can be used as a resilient TDM solution with future-proof upgrade potential. It also presents considerable savings and functionality over and above alternative hosted solutions.

Your business can't afford downtime and nor can your communications. The SL2100 provides a reliable, 'always on' solution. There's less hardware, less licenses and less maintenance to worry about.

Powerful IP Phones ,Smartphone Client & Handsets

Creating a 'smart' workforce is essential to your competitiveness as well as attracting and keeping talent in your organization. In a recent global survey, 'work flexibility' was rated as the top employee benefit.

- **Ergonomic IP desktop phones** with full-featured call handling keys, 5 call handling modes for personalized routing and 7 octaves of superior sound quality

- **IP telephony features include** voicemail, auto attendant, workgroup features, music on hold, and more

- **Remain connected** from most locations with a smartphone client that includes video collaboration capabilities and mobile handsets that help employees take care of business as if they were sitting at their desk

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Solution Configuration

Based on your requirements we have configured the NECSL2100 systems as follows:

City Hall, **equipped for:**

6 analog CO lines
16 digital station ports
4 analog station ports
8 IP channels
- **4 will be used by networking**

4-port voice mail
15 hours of storage
128 mailboxes
Voice mail to email for all users

9 12-button digital sets with LCD
1 60 Button DSS Add-on Module

Fire Hall, **equipped for:**

3 analog CO lines
8 digital station ports
2 analog station ports
8 IP channels
- **4 will be used by networking**

4-port voice mail
2 hours of storage
128 mailboxes

8 12-button digital sets with LCD

1 year warranty

Labour includes system design, programming, installation, & user training. Important note – Labour estimate assumes that all cables are in place.

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NEC SL2100 Investment Summary

Total Equipment	$	8,114.00
Installation & Programming	$	2,760.00
1 Year Extended Warranty	$	incl.
Total Investment	$	10,874.00
Less: Trade-in for old NEC Sets	$	200.00(1)
Grand Total Investment	$	10,674.00

Optional equipment

Voice mail to email for all users at Fire Hall $ 630.00
InGuard Toll Fraud protection/notification application $ 420.00/site

(1) Quote provided by a 3rd Party (Teldisco) and they will cut a cheque directly to the Township. Teldisco will pay for the shipping of the 17 existing NEC Telephone Sets.

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Southeastern Telecommunication as your Trusted Communications Provider

Southeastern telecommunication adds the following extensive portfolio to complete the single source communications provider picture, no matter how involved your communications requirements.

COMPREHENSIVE AND INNOVATIVE SUITE OF COMMUNICATION SERVICES:

- IP communication infrastructure
- IP connectivity solutions
- Hosted messaging & collaboration solutions:
  - Microsoft® solutions – Hosted Microsoft Exchange, Microsoft Active Directory and Exchange Migrations, Microsoft SharePoint®, Live Meeting and Training
- Secure access to information and applications, any where, anytime – Citrix Server based Computing, IP VPN, SSL VPN
- Networking solutions – ProConnect™, MPLS, IP WANs and LANs
- Storage solutions – Data storage & Remote back-up and SAN/NAS
- Wireless Voice and Data solutions
- Audio and Web conferencing solutions
- Telephony solutions

FEATURE-RICH CUSTOMER SERVICE SOLUTIONS:

- Customer Relationship Management (CRM)
- Hosting
- E-commerce and web services
- Sales Force Automation
- Data base development and hosting
- Call centre solutions

SIMPLIFY AND IMPROVE BUSINESS OPERATIONS WITH:

- Enterprise Resource Planning (ERP)
- Infrastructure, operating systems and directory services
- Financial applications management
- Desktop management
- Data storage and backup solutions
- Server, PC and network optimization
- Business process outsourcing and optimization
- Supply chain management

COMPLETE PROTECTION AND SECURITY SOLUTIONS:

- Security audits and reviews
- Vulnerability assessments
- Authentication
- Anti-Virus, Anti-Spam
- Web and email content filtering
- Regulatory compliance
- Email and File archiving
- Disaster recovery and business continuity
- Managed services (hardware, software, applications)
- Data encryption solutions
- Remote monitoring

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