



TOWNSHIP OF EDWARDSBURGH CARDINAL ACTION ITEM

Committee: Special Council

Date: September 20, 2021

Department: Public Works

Topic: Winter Sand Supply – Tender EC-PW-21-07

Purpose: To award the 2021 Tender for the supply of winter sand to G. Tackaberry and Sons Construction Ltd.

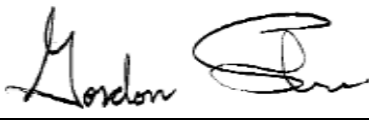
Background: A request for Tender to supply the Township with up to 3300 Tonnes of Winter maintenance sand was issued on August 11, 2021 and closed on September 7th, 2021. The contractor shall deliver not less than 2,300 – 2,800 metric tonnes of winter sand prior to September 30, 2021 (in accordance with a mutually agreed work schedule), and not less than 500 metric tonnes upon demand at a later date. The Tender provided the following results:

| <u>Bidders</u> | | Unit Price Per Metric Tonne | Total Tender |
|-----------------------|--|--------------------------------|-----------------|
| 1 | G. Tackaberry & Sons Construction Ltd. | \$ 15.74 | \$51,942.00 |
| 2 | Lafarge | \$ 17.85 | \$58,905.00 |
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Policy Implications: By-law 2015-57 establishes policies with respect to the procurement of goods and services. It states that all expenditures shall be within the current approved budget or within approved estimates, otherwise, prior approval of Council is required. In addition, expenditures above \$50,000 require approval of Council.

Financial Considerations: The 2021 budget includes \$160,000.00 for Winter Maintenance salt and sand materials. The low bid for sand was submitted by G.Tackaberry & Sons Construction Ltd. at a unit price of \$15.74. The unit price is \$1.00/tonne higher than 2020 (**6.4% increase**). In 2020, the Township was able to join and secure a unit price of \$99.00 per tonne, over the next 3 years, for winter salt through the County Winter Salt tender.

Recommendation: : That Municipal Council Award the Winter Sand Tender to G. Tackaberry and Sons Construction Ltd. at the unit price of \$15.74 per metric Tonne and authorize staff to execute necessary contract documents.



Director of Operations



CAO