



## TOWNSHIP OF EDWARDSBURGH CARDINAL INFORMATION ITEM

**Committee:** Public Works Environmental Services Facilities

**Date:** September 20, 2021

**Department:** Facilities & Parks

**Topic:** Summer Canteen Report

**Background:** Please find below the breakdown comparison of revenues and expenses for the summer of 2020 and 2021 for the waterfront canteen.

An overall net loss of \$5,746.67 was incurred for the 2021 summer canteen compared to a net loss of \$5,604.20 in 2020.

### Revenues:

Table 1: Revenue Comparison 2020 vs 2021

Description	2020	2021
Days of Operation	62	73
Total Revenue	\$9,545.80	12,514.50
Weekends (Gross Avg)	\$393.40	\$295.50
Weekdays (Gross Avg)	\$84.22	\$127.63
July Weekdays	\$102.05	\$134.66
August Weekdays	\$67.92	\$123.08
Canada Day	\$0.00	\$354.50

Table 1: General Observations/Impacts

There was a slight increase in revenue on weekdays. For instance, July weekday sales increased by \$32.61 in 2021. This increase may be attributed to waterfront improvements happening during the weekdays this summer.

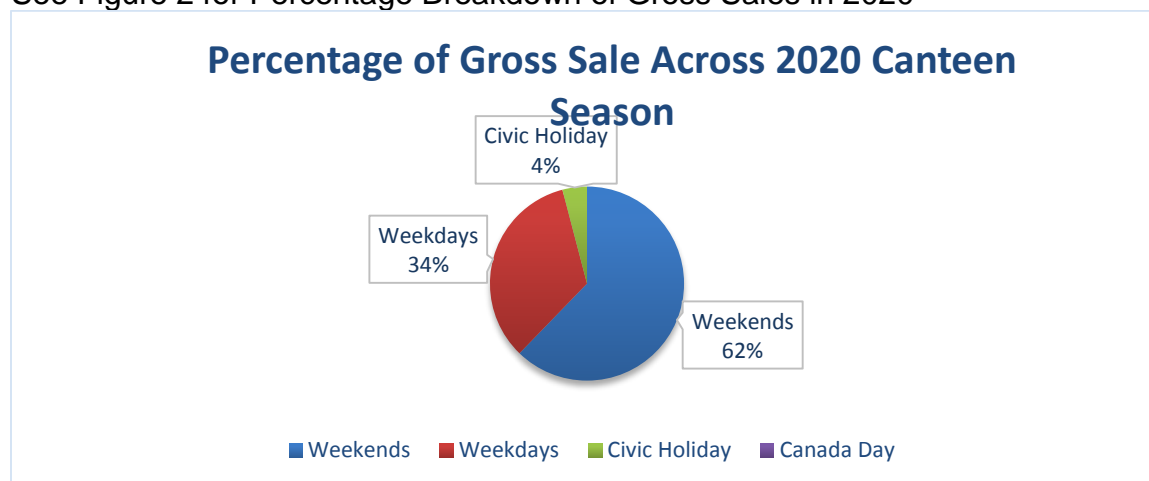
The canteen revenue decreased on weekends. The canteen operated 11 additional days in 2021. This was due to a combination of higher temperatures, better weather and an earlier opening.

The chip truck located at the corner of Canal St and Walker St. could be attributed to the loss of some business revenue.

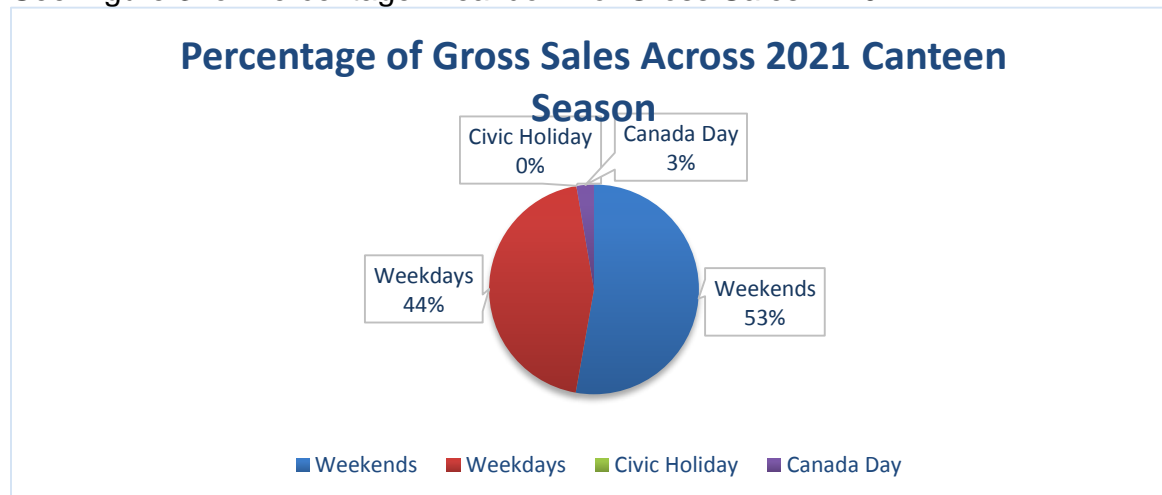
Figure 1: First 9 weekends of 2021 Revenue



See Figure 2 for Percentage Breakdown of Gross Sales in 2020



See Figure 3 for Percentage Breakdown of Gross Sales in 2021



**Expenses:**

Table 2: Expense Comparison 2020 vs 2021

<b>Description</b>	<b>2020 Cost</b>	<b>2021 Cost</b>
Product	\$4,200.00	\$ 5,759.87
Build Prep	\$2,000.00	\$ 580.00
Cell Phone	\$150.00	
Wages & benefits	\$8,800.00	\$ 11,922.00
Total	\$15,150.00	\$ 18,261.17

The canteen increased the hours of operation this summer to include Monday and Tuesday from 4:00pm to 7:30pm, and Wednesday, Thursday, Friday, Saturday, and Sunday from 11:30am to 7:30pm. This additional staff member's wages and benefits cost the Township \$3,122.00 more than 2020.

The canteen was not in operation on days where there were poor weather conditions such as rain and unseasonal low temperatures.



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Facilities Manager