



Port of Johnstown

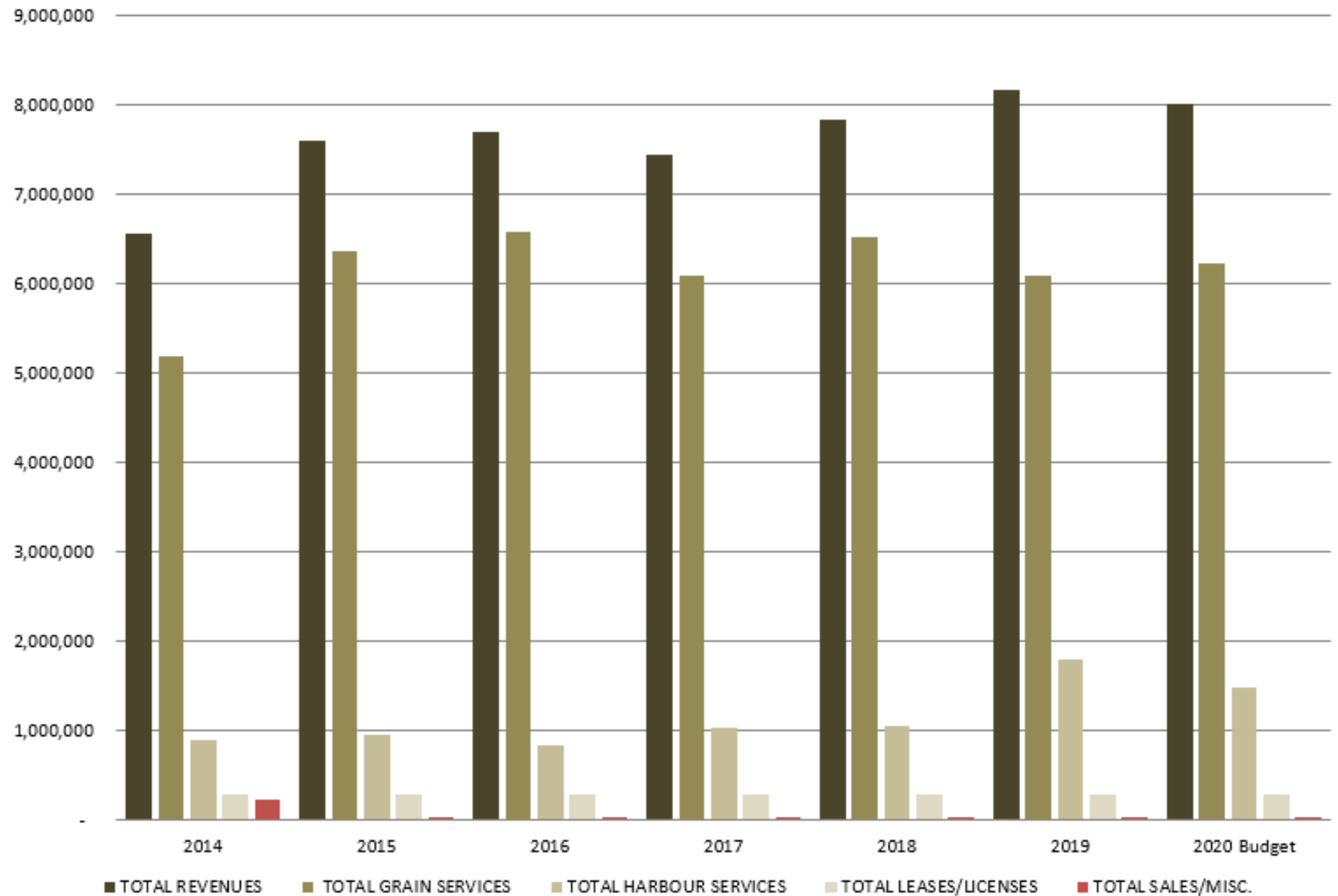
A Division of Edwardsburgh/Cardinal Township

REVENUE AND EXPENSE BUDGET 2020

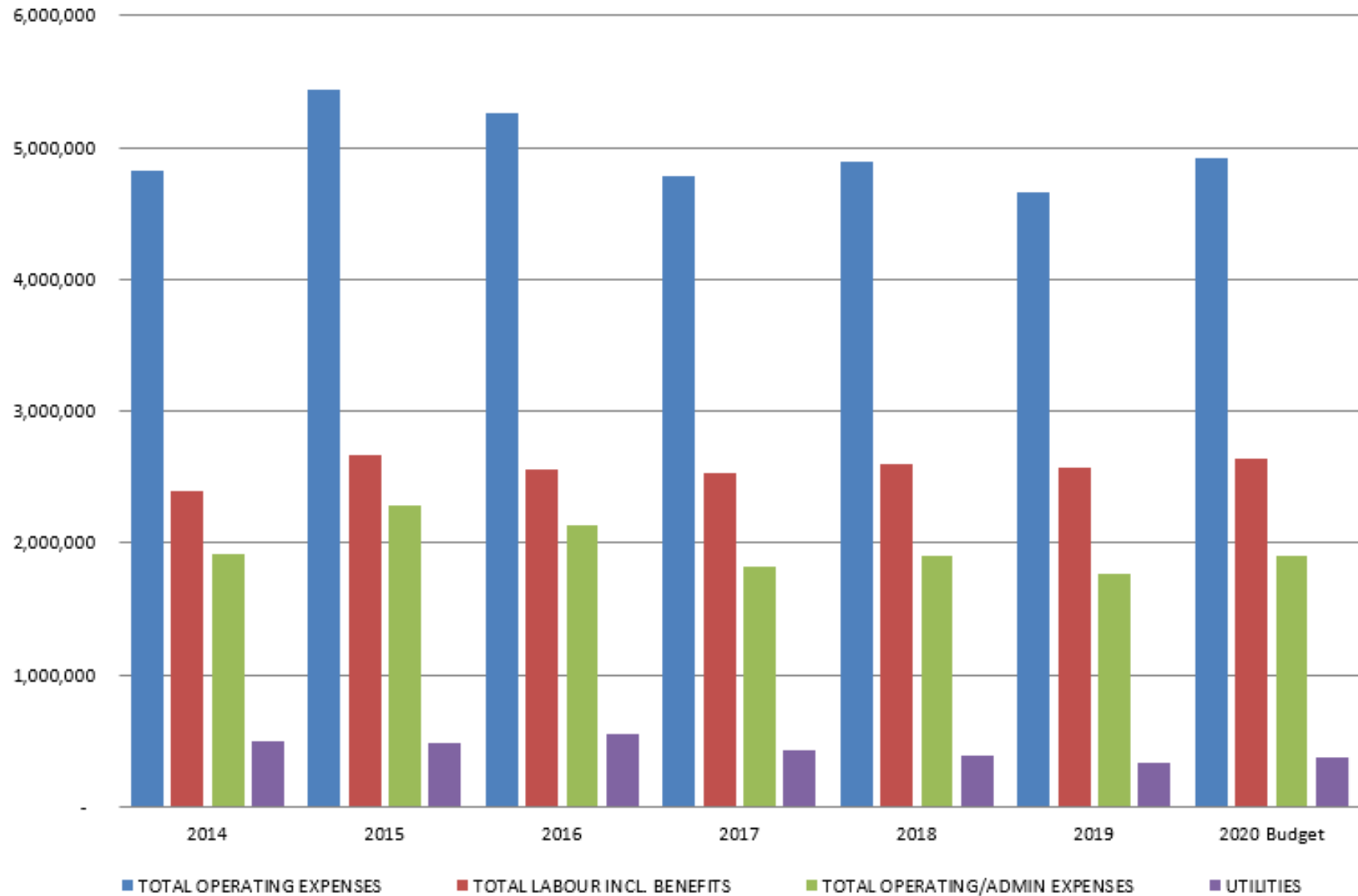
GRAPHS AND ACCOUNTS DETAIL

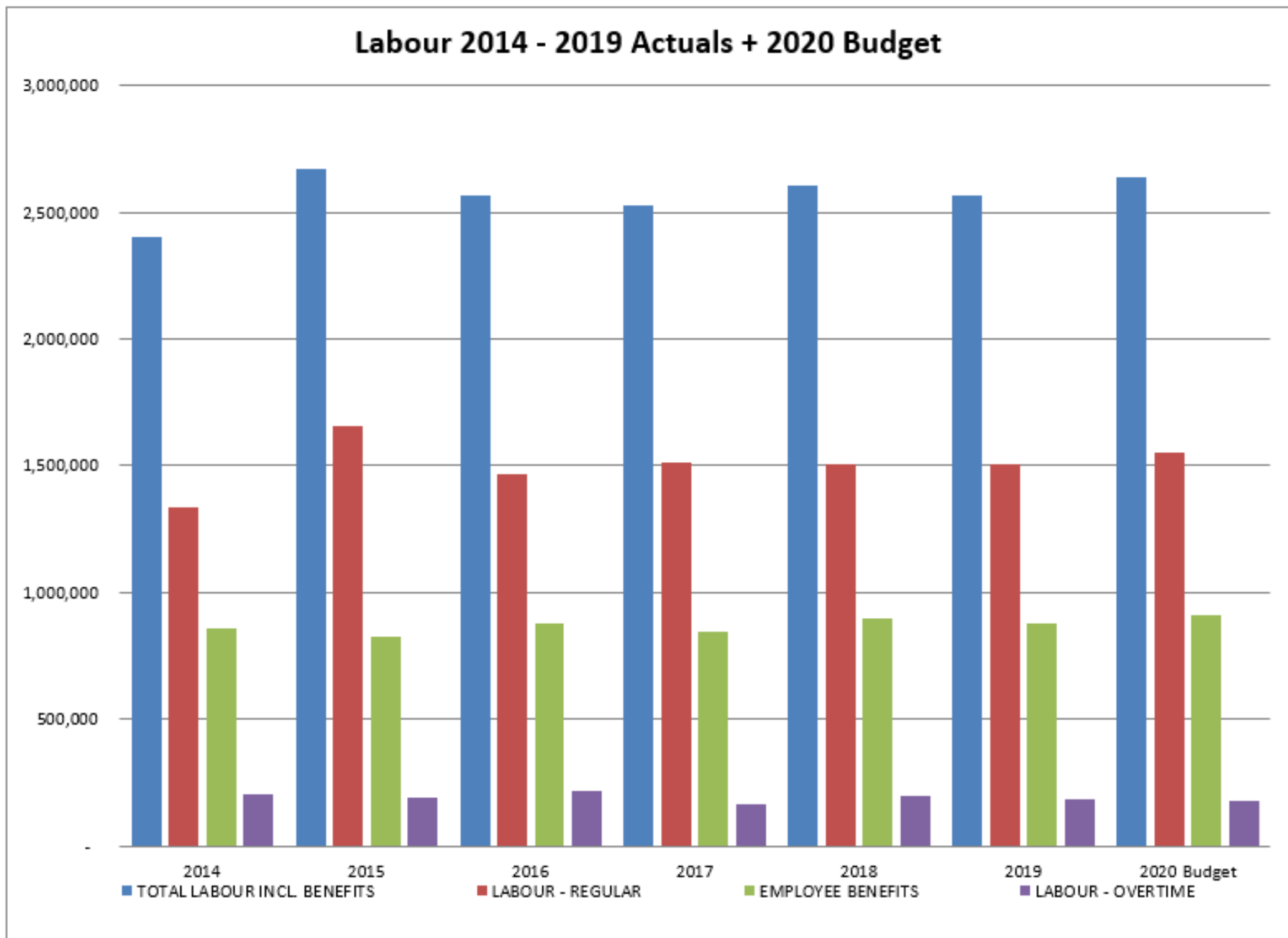
Feb. 19, 2020

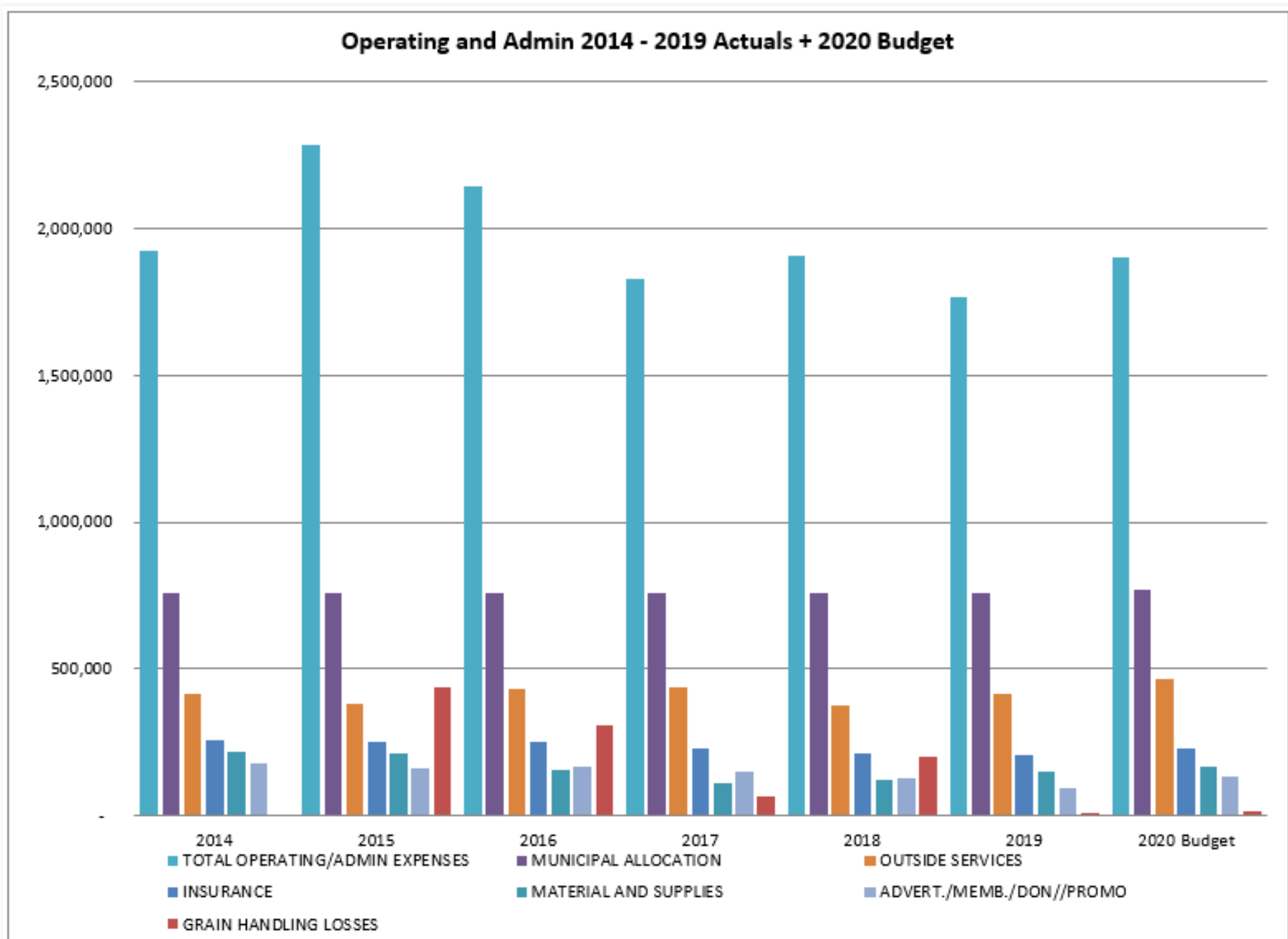
Total Revenue 2014 - 2019 Actuals + 2020 Budget



Expenses 2014 - 2019 Actuals + 2020 Budget







Outside Services Breakdown

	OUTSIDE SERVICES	2019 Budget	2019 Actual	2020 Budget	2020 Comment
1	ENVIRONMENTAL	39,000	34,766.53	33,500	MOE water testing / reporting
	Clean retention Pond				
	Wesa/Eurofins Environmental	32,000	18,784.27	20,000	Same as 2019 + additional support for MOE
	Fish Habitat Monitoring				
	Hazardous waste removal		6,396.83	3,500	Still some oil and lightbulbs - annual
	Misc	7,000	9,585.43	10,000	Help Rideau Bulk withh cost of water system at the Bridgeview
2	TRAINING	3,500	1,500.00	20,000	Chain Saw., Skid steer, Confined Space, Dangerous goods
	First Aid				Not required in 2020
	Chain Saw			750.00	Due for training
	Skid Steer / Trackmobile			3,000.00	Due for training
	Working at Heights			750.00	Genie boom
	Confined Space Rescue			7,500.00	Due for training
	Suspended Access Training			4,000.00	Due for training
	TDG	1,000		2,500.00	course Tran. Dangerous goods - (Class 7 - look into courses)
	Misc	2,500	1,500.00	1,500.00	Fire Extinguisher, SCBA due 2020
3	FUMIGATION	1,500	554.00	750	Pest control - same as 2018
	Enviroguard - Pest Control	1,000	554.00		Pest control - enviroguard, 200 for fumigation license
	Misc	500		750	Pest control, birds and racoons
4	HEALTH AND SAFETY	84,700	75,036.65	84,600	Same as 2019 plus annual fire alarm testing, elevators inspections
	Prevention and Regulatory Solutions	35,000	42,909.82	43,000	Health and Safety Training / Policies
	ABC	1,500	2,184.00	2,300	TESTING FIRE EXTINGUISHER-recharge some extinguishers
	Acklands Grainger	4,000	4,094.11	4,700	regulatory inspect regulatory life lines - Confined space
	Electrical Safety Authority	2,000	1,875.15	2,100	Yearly Continuous Safety Service Program
	SGS	26,000	14,500.23	18,000	Monthly service contract plus repairs for breakdowns-increased \$30 in October
	Levac & uni-tech inspection	7,500	2,753.50	3,000	safety hoist inspection, swing stage,main winches
	TSSA Inspection	1,200	328.00	500	Regulatory inspection on elevator/man lifts
	Fire Department	500			
	Annual Fire Alarm testing			4,500	annual inspection of fire alarm system
	AJ's Water Treatment	4,500	6,391.84	4,500	Ministry of Health SDWS (\$2047 from 2018 that never sent bill till March)
	Misc	2,500		2,000	Fit testing, inspect SCBA tanks
5	SECURITY	48,500	58,633.16	40,000	Vessel security, Fire alarm, Cameras - depends on type of vessel
	Marine Security - Commissionaires	35,000	51,800.76	30,000	Unknown quantity of salties - project cargo will influence final number
	Falcon Security	5,000	1,186.00	1,500	New system should be less cost to maintain
	ADT	7,500	5,096.40	7,500	Service calls for camera system - new cameras
	Misc	1,000	550.00	1,000	

Outside Services Breakdown Cont'd

	OUTSIDE SERVICES	2019 Budget	2019 Actual	2020 Budget	2020 Comment
6	GENERAL	33,800	47,386.71	35,200	Grain removal, CGC license, Removal of grain dust
	Receiver General - Grain Act	4,500	3,946.63	4,000	license 3520 plus samples
	Trucking	4,600	3,832.50	4,000	Trucking - Dust truck
	Radio Lic	700	680.00	700	License
	Waste Management/Limerick	15,000	14,439.45	15,000	Add environmental grain removal
	Howard Campbell & Sons	2,000	1,983.33	2,000	Cleaning of portable toilet
	Team Industrial	4,500	1,936.30	4,500	Dryer Cleaning, clean boardwalk / clean out catch basins (salt)
	NRG - Hydro Notifications				Discontinue 2018
	GTR Scales		10,149.00	4,000	scale calibration
	Misc	2,500	10,419.50	1,000	Waste
7	HOUSEKEEPING - OFFICE	15,500	15,260.00	16,500	Cleaning offices and employees washroom
	Office Housekeeping	15,500	15,260.00	16,500	Same as 2019 (includes window cleaning) add office in 2020
	Misc				
8	ADMINISTRATION	107,700	115,382.24	81,200	Consultants, lawyers, auditors, Doctor, GMP program in 2019
	Acc pac	3,000	2,561.27	2,700	Monthly fee
	Lawyer Fees	20,000	19,610.71	20,000	For leases, legal advice
	Auditor fees	12,000	14,500.00	14,500	Auditor Fees - IFRS
	Marketing Consultant	10,000		10,000	Future marketing help with web sitte , advertising etc
	GMP Consultants	35,000	41,045.68	4,000	For export of soybean - Certification completed in 2019- Annual audit \$4k
	HR Consultant	6,000	1,700.00	3,000	Performanace Management Workshops
	DR Lo Previous Hr Consultant	3,500	2,350.00	3,500	wellness program
	Cultura/Bbinnex	12,000	25,344.09	18,500	Inventory software licenses
	Misc	5,000	7,202.67	5,000	Newgate, Drivecheck
9	PORT ENG./PORT CONSULTANTS	20,000	0.00	20,000	Engineering assessments
	Engineering	15,000		15,000	Eng assessments - Dock, elevator spouts, exterior structure
	Port Eng. / Development / Marketing	5,000		5,000	Drawings required for business development
	Misc				
10	PROPERTY ENGINEERING	22,500	29,495.68	40,000	Surveying/Monitoring dock settlement/west uplands
	Property - expansion / remove buildings	5,000	2,185.00	5,000	Bore holes, soil testing
	Surveying	17,500		15,000	Water soundings, survey of dock
	Misc		27,310.68	20,000	Temp solution for sink holes on dock

Outside Services Breakdown Cont'd

	OUTSIDE SERVICES	2019 Budget	2019 Actual	2020 Budget	2020 Comment
11	RAIL TRACK REPAIR	6,800	1,800	1,836	Monthly Track inspection inspections
	Rail Track Repair				
	Mandatory Rail Inspections	1,800	1,800.00	1,836	Monthly Inspection
	Repair Track	5,000		-	In Capital for 2020
	Misc.				
12	YARDS MAINTENANCE	7,250	6,466.19	8,500	Weed Control, wildlife removal
	Weed Control	4,750	5,876.21	6,000	Continue weed spraying program
	Misc.	2,500	589.98	2,500	raccoon removal, pidgeon removal, tree removal
13	MAINTENANCE	21,000	13,679.64	45,000	Replace steel doors, scaffolding, office renos
	Steel Doors	6,000	5,600.00	12,000	4 doors in the elevator that no longer work properly, new roll up door at bin floor
	Scale repairs	6,000	2,061.30	3,000	Scaffolding, hydraulic lines, solenoids
	Office Renovations	5,000	1,278.74	10,000	office beside lab building B
	Millwright Services			15,000	potential extra help for maintenance tasks - for discussion
	Misc.	4,000	4,739.60	5,000	beam repairs, chutes - minor repairs, repair track shed door(1278), wet dryer lg
14	ELECTRICAL	5,000	4,911.15	20,000	Annex controls, substation maint.
	Electrical Repairs	5,000	4,911.15	5,000	isi annex, misc, substation maint., Xformer oil testing
	Misc			15,000	Replace cable tray at top of annex bin 1 that was damaged by the wind in Nov.
15	EQUIPMENT REPAIR	15,500	10,090.69	15,500	Additional PM - machining parts, Bob Cats repairs
	Equipment Repairs/welding/machining	4,000	2,736.10	4,000	PM - having replacement parts machined for various equip.
	Bin Floor and Basement Floor Dept.				
	vehicles, ie trackmobile, truck, tractors, bobcats	10,000	7,354.59	10,000	tractor needs a new clutch (\$6k)
	Misc	1,500		1,500	
16	HEATING EQUIPMENT	2,500	3,070.60	3,000	Boiler inspection and service, AC service
	HVAC - Inspection	2,500	3,070.60	3,000	boiler inspection and service, AC service
	Misc				
	TOTAL OUTSIDE SERVICES	434,750	418,033.24	465,586	

Material and Supplies Breakdown

	MATERIALS AND SUPPLIES	2019 Budget	2019 Actual	2020 Budget	2020 Comment
1	LAB - MATERIAL & SUPPLIES	6,500	7,301.02	7,500	Quality Control Lab Supplies
	Lab supplies for QC testing	6,500	7,301.02	7,500	Lab supplies for quality testing-Vom levels, new lab scale
	Misc				
2	HARBOUR - MATERIAL & SUPPLIES	17,500	14,753.97	22,500	Aggregate required for erosion
	Dock Timbers and anchor studs	-			Have inventory
	Aggregate	17,500	14,753.97	20,000	Add more gabion to shoreline, may need to fill in holes with crush stone
	Misc			2,500	
3	H.K. - MATERIAL & SUPPLIES	2,000	2,089.06	2,625	Housekeeping supplies
	Housekeeping	2,000	1,472.06	1,500	
	Hose for Bin Sweeping		617.00	625	Will Need every year - replace end of hose
	Misc			500	
4	FUM. - MATERIAL & SUPPLIES	17,000	12,365.39	16,000	Phosphine, Malathion, Fogging agents, DE, ProFume trial
	Fumigation	17,000	12,365.39	15,000	
	Compressor rental for bin sweeping				air compressor rental for bin sweeping - MOVED TO RENTALS
	Misc			1,000	
5	S.C. - MATERIAL & SUPPLIES	16,000	14,251.45	12,000	Safety glasses, dust masks, parts for winches, srl's, harnesses, etc.
	<i>Health and Safety</i>				
	Safety Supplies	8,000	7,290.32	8,000	Safety glasses, dust masks, parts for winches, srl's, harnesses, etc.
	Fire and Safety	3,000		3,000	Replacement of fire extinguishers, batteries for alarm system, etc.
	Security	500	4,761.13		
	Reflective T shirts	2,000	2,200.00		employee safety tshirts
	Misc	2,500		1,000	Possibility that we may need to purchase road salt
6	GEN. - MATERIAL & SUPPLIES	24,000	19,286.75	24,000	Radios, Dust Filters, replace bin temp. cables
	<i>(General)</i>				
	Dust Socks	13,000	13,001.60	14,000	Socks (filters) for dust system
	Radios for communication	2,500	2,396.00	2,500	1 radio
	Supplies -Hardware Store	4,500	1,628.17	2,500	misc. supplies - brooms, garbage bags
	Bin Temperature sensors	2,500		4,000	Replace cables expense. New is capital
	Office Furntiure				Under Office Admin - Equipment
	Misc	1,500	2,260.98	1,000	new cover for wagon - \$566, CND flags(206)

Material and Supplies Breakdown Cont'd.

	MATERIALS AND SUPPLIES	2019 Budget	2019 Actual	2020 Budget	2020 Comment
7	SHOP. MATERIAL & SUPPLIES	17,000	7,342.43	12,500	Building and Hardware supplies
	Hardware Store	8,500	5,263.01	4,000	plumbing fittings, sump pump, supplies for weed trimmers
	Building Supply Store	500	179.07	5,000	60 sheets of plywood and hardware to close off bin floor doors to towers.
	Universal Supply Group	8,000	1,900.35	2,000	rags, absorbal, belts, nuts, bolts, spray lubes, and parts cleaners
	Misc			1,500	
8	ELECT. MATERIAL & SUPPLIES	15,000	10,201.30	15,000	Same as 2019 Budget
	Daltco/CES	9,000	5,869.44	9,000	conduit, teck, fittings, wire, proximity sensors etc.
	MISC	6,000	4,331.86	6,000	air pump motor 363, annex bin valve motor 225
9	MAINT. - MATERIAL & SUPPLIES	50,000	57,450.08	49,000	Replace elevator buckets (consumable) / spouting repairs
	Steel	5,000	2,997.14	5,000	additional material for spout repairs
	Welding Supplies	3,000	2,484.05	3,000	restock, including cast welding rod (681/5 kgs), welding gases
	Conveyor supplies	-			
	Scales	1,000		1,000	scale gate position indicator
	Supplies for trippers/conveyors	11,000	9,757.16	11,000	bearings, pullys, bushings, repair to motor, lofter drive&dryer leg supplies
	Elevator Buckets	7,000	7,059.46	4,000	Need buckets for annex lofter. Running short of spare buckets.
	Clutch for Car Hauls	-			supplies
	Urethane liner	13,000	12,888.13	15,000	Replaces wear plate and UHMW in grain spouting throughout building.
	Misc	10,000	22,264.14	10,000	expensed out used equip, in inventory acct. (11,910), (1,315) cart repair
10	EQUIP. MATERIAL & SUPPLIES	8,000	4,277	6,500	Bobcats repair
	supplies for trackmobile, truck, bob cats, tractors	8,000	4,276.58	4,500	Bobcats, tractor, oil changes, oil, air, fuel and hydraulic filters
	Misc			2,000	unforseen items such as blown hydraulic lines.
11	HEATING - MATERIAL & SUPPLIES	1,000		-	Purchased new bolier in 2019
	Bolier Parts	1,000			
	Misc				
12	WATER - MATERIAL & SUPPLIES	750	872.88	1,000	Potable water
	Culligan	750	872.88	1,000	Water for coolers
	Misc				
	TOTAL MATERIAL AND SUPPLIES	174,750	150,190.91	168,625	

